

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2023

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from to  
Commission File Number 001-8610

**AT&T INC.**

Incorporated under the laws of the State of Delaware  
I.R.S. Employer Identification Number 43-1301883

208 S. Akard St., Dallas, Texas 75202  
Telephone Number: (210) 821-4105

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of each class</u>	<u>Trading Symbol(s)</u>	<u>Name of each exchange on which registered</u>
Common Shares (Par Value \$1.00 Per Share)	T	New York Stock Exchange
Depository Shares, each representing a 1/1000th interest in a share of 5.000% Perpetual Preferred Stock, Series A	T PRA	New York Stock Exchange
Depository Shares, each representing a 1/1000th interest in a share of 4.750% Perpetual Preferred Stock, Series C	T PRC	New York Stock Exchange
AT&T Inc. Floating Rate Global Notes due September 5, 2023	T 23D	New York Stock Exchange
AT&T Inc. 1.050% Global Notes due September 5, 2023	T 23E	New York Stock Exchange
AT&T Inc. 1.300% Global Notes due September 5, 2023	T 23A	New York Stock Exchange
AT&T Inc. 1.950% Global Notes due September 15, 2023	T 23F	New York Stock Exchange
AT&T Inc. 2.400% Global Notes due March 15, 2024	T 24A	New York Stock Exchange
AT&T Inc. Floating Rate Global Notes due March 6, 2025	T 25A	New York Stock Exchange
AT&T Inc. 3.550% Global Notes due November 18, 2025	T 25B	New York Stock Exchange
AT&T Inc. 3.500% Global Notes due December 17, 2025	T 25	New York Stock Exchange
AT&T Inc. 0.250% Global Notes due March 4, 2026	T 26E	New York Stock Exchange
AT&T Inc. 1.800% Global Notes due September 5, 2026	T 26D	New York Stock Exchange
AT&T Inc. 2.900% Global Notes due December 4, 2026	T 26A	New York Stock Exchange
AT&T Inc. 1.600% Global Notes due May 19, 2028	T 28C	New York Stock Exchange

<u>Title of each class</u>	<u>Trading Symbol(s)</u>	<u>Name of each exchange on which registered</u>
AT&T Inc. 2.350% Global Notes due September 5, 2029	T 29D	New York Stock Exchange
AT&T Inc. 4.375% Global Notes due September 14, 2029	T 29B	New York Stock Exchange
AT&T Inc. 2.600% Global Notes due December 17, 2029	T 29A	New York Stock Exchange
AT&T Inc. 0.800% Global Notes due March 4, 2030	T 30B	New York Stock Exchange
AT&T Inc. 3.950% Global Notes due April 30, 2031	T 31F	New York Stock Exchange
AT&T Inc. 2.050% Global Notes due May 19, 2032	T 32A	New York Stock Exchange
AT&T Inc. 3.550% Global Notes due December 17, 2032	T 32	New York Stock Exchange
AT&T Inc. 5.200% Global Notes due November 18, 2033	T 33	New York Stock Exchange
AT&T Inc. 3.375% Global Notes due March 15, 2034	T 34	New York Stock Exchange

AT&T Inc. 4.300% Global Notes due November 18, 2034	T 34C	New York Stock Exchange
AT&T Inc. 2.450% Global Notes due March 15, 2035	T 35	New York Stock Exchange
AT&T Inc. 3.150% Global Notes due September 4, 2036	T 36A	New York Stock Exchange
AT&T Inc. 2.600% Global Notes due May 19, 2038	T 38C	New York Stock Exchange
AT&T Inc. 1.800% Global Notes due September 14, 2039	T 39B	New York Stock Exchange
AT&T Inc. 7.000% Global Notes due April 30, 2040	T 40	New York Stock Exchange
AT&T Inc. 4.250% Global Notes due June 1, 2043	T 43	New York Stock Exchange
AT&T Inc. 4.875% Global Notes due June 1, 2044	T 44	New York Stock Exchange
AT&T Inc. 4.000% Global Notes due June 1, 2049	T 49A	New York Stock Exchange
AT&T Inc. 4.250% Global Notes due March 1, 2050	T 50	New York Stock Exchange
AT&T Inc. 3.750% Global Notes due September 1, 2050	T 50A	New York Stock Exchange
AT&T Inc. 5.350% Global Notes due November 1, 2066	TBB	New York Stock Exchange
AT&T Inc. 5.625% Global Notes due August 1, 2067	TBC	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See definition of “large accelerated filer,” “accelerated filer,” “smaller reporting company,” and “emerging growth company” in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer	<input checked="" type="checkbox"/>	Accelerated Filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>
		Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

At October 25, 2023, there were 7,150,020,118 common shares outstanding.

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**PART I - FINANCIAL INFORMATION**

**Item 1. Financial Statements**

**AT&T INC.**

**CONSOLIDATED STATEMENTS OF INCOME**

Dollars in millions except per share amounts

(Unaudited)

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2023	2022	2023	2022
<b>Operating Revenues</b>				
Service	\$ 25,112	\$ 24,731	\$ 74,579	\$ 72,998
Equipment	5,238	5,312	15,827	16,400
<b>Total operating revenues</b>	<b>30,350</b>	<b>30,043</b>	<b>90,406</b>	<b>89,398</b>
<b>Operating Expenses</b>				
Cost of revenues				
Equipment	5,219	5,440	15,933	17,010
Other cost of revenues (exclusive of depreciation and amortization shown separately below)	6,835	6,761	20,279	20,267
Selling, general and administrative	7,205	7,202	21,389	21,445
Asset impairments and abandonments and restructuring	604	114	604	745
Depreciation and amortization	4,705	4,514	14,011	13,426
<b>Total operating expenses</b>	<b>24,568</b>	<b>24,031</b>	<b>72,216</b>	<b>72,893</b>
<b>Operating Income</b>	<b>5,782</b>	<b>6,012</b>	<b>18,190</b>	<b>16,505</b>
<b>Other Income (Expense)</b>				
Interest expense	(1,662)	(1,420)	(4,978)	(4,548)
Equity in net income of affiliates	420	392	1,338	1,417
Other income (expense) — net	440	2,270	2,362	6,729
<b>Total other income (expense)</b>	<b>(802)</b>	<b>1,242</b>	<b>(1,278)</b>	<b>3,598</b>
<b>Income from Continuing Operations Before Income Taxes</b>	<b>4,980</b>	<b>7,254</b>	<b>16,912</b>	<b>20,103</b>
Income tax expense on continuing operations	1,154	908	3,871	3,857
<b>Income from Continuing Operations</b>	<b>3,826</b>	<b>6,346</b>	<b>13,041</b>	<b>16,246</b>
Income (loss) from discontinued operations, net of tax	—	53	—	(146)
<b>Net Income</b>	<b>3,826</b>	<b>6,399</b>	<b>13,041</b>	<b>16,100</b>
<b>Less: Net Income Attributable to Noncontrolling Interest</b>	<b>(331)</b>	<b>(373)</b>	<b>(829)</b>	<b>(1,107)</b>
<b>Net Income Attributable to AT&amp;T</b>	<b>\$ 3,495</b>	<b>\$ 6,026</b>	<b>\$ 12,212</b>	<b>\$ 14,993</b>
<b>Less: Preferred Stock Dividends</b>	<b>(51)</b>	<b>(49)</b>	<b>(155)</b>	<b>(149)</b>
<b>Net Income Attributable to Common Stock</b>	<b>\$ 3,444</b>	<b>\$ 5,977</b>	<b>\$ 12,057</b>	<b>\$ 14,844</b>
Basic Earnings Per Share from continuing operations	\$ 0.48	\$ 0.82	\$ 1.67	\$ 2.08
Basic Earnings (Loss) Per Share from discontinued operations	\$ —	\$ 0.01	\$ —	\$ (0.02)
<b>Basic Earnings Per Share Attributable to Common Stock</b>	<b>\$ 0.48</b>	<b>\$ 0.83</b>	<b>\$ 1.67</b>	<b>\$ 2.06</b>
Diluted Earnings Per Share from continuing operations	\$ 0.48	\$ 0.79	\$ 1.67	\$ 2.03
Diluted Earnings (Loss) Per Share from discontinued operations	\$ —	\$ 0.01	\$ —	\$ (0.02)
<b>Diluted Earnings Per Share Attributable to Common Stock</b>	<b>\$ 0.48</b>	<b>\$ 0.80</b>	<b>\$ 1.67</b>	<b>\$ 2.01</b>
<b>Weighted Average Number of Common Shares</b>				
<b>Outstanding — Basic (in millions)</b>	<b>7,185</b>	<b>7,153</b>	<b>7,178</b>	<b>7,169</b>
<b>Outstanding — with Dilution (in millions)</b>	<b>7,185</b>	<b>7,647</b>	<b>7,280</b>	<b>7,605</b>

See Notes to Consolidated Financial Statements.

**AT&T INC.**
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

Dollars in millions

(Unaudited)

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2023	2022	2023	2022
Net income	\$ 3,826	\$ 6,399	\$ 13,041	\$ 16,100
Other comprehensive income (loss), net of tax:				
Foreign currency:				
Translation adjustment, net of taxes of \$(29), \$(38), \$111 and \$25	(90)	(88)	367	160
Distribution of WarnerMedia, net of taxes of \$0, \$0, \$0 and \$(38)	—	(12)	—	(182)
Securities:				
Net unrealized gains (losses), net of taxes of \$(12), \$(15), \$(8) and \$(52)	(37)	(43)	(25)	(152)
Reclassification adjustment included in net income, net of taxes of \$1, \$1, \$3 and \$3	2	1	7	7
Derivative instruments:				
Net unrealized gains (losses), net of taxes of \$211, \$(143), \$213 and \$(246)	843	(540)	867	(885)
Reclassification adjustment included in net income, net of taxes of \$3, \$3, \$9 and \$22	12	12	35	85
Distribution of WarnerMedia, net of taxes of \$0, \$0, \$0 and \$(12)	—	—	—	(24)
Defined benefit postretirement plans:				
Net prior service credit arising during the period, net of taxes of \$0, \$583, \$0 and \$583	—	1,787	—	1,787
Amortization of net prior service credit included in net income, net of taxes of \$(160), \$(180), \$(481) and \$(484)	(490)	(551)	(1,472)	(1,477)
Distribution of WarnerMedia, net of taxes of \$0, \$0, \$0 and \$5	—	—	—	25
Other comprehensive income (loss)	240	566	(221)	(656)
Total comprehensive income	4,066	6,965	12,820	15,444
Less: Total comprehensive income attributable to noncontrolling interest	(331)	(373)	(829)	(1,107)
<b>Total Comprehensive Income Attributable to AT&amp;T</b>	<b>\$ 3,735</b>	<b>\$ 6,592</b>	<b>\$ 11,991</b>	<b>\$ 14,337</b>

See Notes to Consolidated Financial Statements.

**AT&T INC.**
**CONSOLIDATED BALANCE SHEETS**

Dollars in millions except per share amounts

(Unaudited)

	September 30, 2023	December 31, 2022
<b>Assets</b>		
<b>Current Assets</b>		
Cash and cash equivalents	\$ 7,540	\$ 3,701
Accounts receivable – net of related allowances for credit loss of \$484 and \$588	8,962	11,466
Inventories	2,520	3,123
Prepaid and other current assets	16,598	14,818
<b>Total current assets</b>	<b>35,620</b>	<b>33,108</b>
Property, plant and equipment	337,309	329,630
Less: accumulated depreciation and amortization	(208,813)	(202,185)
<b>Property, Plant and Equipment – Net</b>	<b>128,496</b>	<b>127,445</b>
<b>Goodwill – Net</b>	<b>67,854</b>	<b>67,895</b>
<b>Licenses – Net</b>	<b>127,113</b>	<b>124,092</b>
<b>Other Intangible Assets – Net</b>	<b>5,332</b>	<b>5,354</b>
<b>Investments in and Advances to Equity Affiliates</b>	<b>1,847</b>	<b>3,533</b>
<b>Operating Lease Right-Of-Use Assets</b>	<b>21,001</b>	<b>21,814</b>
<b>Other Assets</b>	<b>19,435</b>	<b>19,612</b>
<b>Total Assets</b>	<b>\$ 406,698</b>	<b>\$ 402,853</b>
<b>Liabilities and Stockholders' Equity</b>		
<b>Current Liabilities</b>		
Debt maturing within one year	\$ 11,302	\$ 7,467
Note payable to DIRECTV	—	130
Accounts payable and accrued liabilities	34,659	42,644
Advanced billings and customer deposits	3,703	3,918
Dividends payable	2,020	2,014
<b>Total current liabilities</b>	<b>51,684</b>	<b>56,173</b>
<b>Long-Term Debt</b>	<b>126,701</b>	<b>128,423</b>
<b>Deferred Credits and Other Noncurrent Liabilities</b>		
Deferred income taxes	58,671	57,032
Postemployment benefit obligation	6,494	7,260
Operating lease liabilities	17,730	18,659
Other noncurrent liabilities	25,591	28,849
<b>Total deferred credits and other noncurrent liabilities</b>	<b>108,486</b>	<b>111,800</b>
<b>Redeemable Noncontrolling Interest</b>	<b>1,972</b>	<b>—</b>
<b>Stockholders' Equity</b>		
Preferred stock (\$1 par value, 10,000,000 authorized at September 30, 2023 and December 31, 2022):		
Series A (48,000 issued and outstanding at September 30, 2023 and December 31, 2022)	—	—
Series B (20,000 issued and outstanding at September 30, 2023 and December 31, 2022)	—	—
Series C (70,000 issued and outstanding at September 30, 2023 and December 31, 2022)	—	—
Common stock (\$1 par value, 14,000,000,000 authorized at September 30, 2023 and December 31, 2022; issued 7,620,748,598 at September 30, 2023 and December 31, 2022)		
	7,621	7,621
Additional paid-in capital	116,890	123,610
Retained (deficit) earnings	(7,203)	(19,415)
Treasury stock (471,150,008 at September 30, 2023 and 493,156,816 at December 31, 2022, at cost)	(16,150)	(17,082)
Accumulated other comprehensive income	2,545	2,766
Noncontrolling interest	14,152	8,957
<b>Total stockholders' equity</b>	<b>117,855</b>	<b>106,457</b>
<b>Total Liabilities and Stockholders' Equity</b>	<b>\$ 406,698</b>	<b>\$ 402,853</b>

See Notes to Consolidated Financial Statements.

## AT&amp;T INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

Dollars in millions

(Unaudited)

	Nine months ended September 30,	
	2023	2022
<b>Operating Activities</b>		
Income from continuing operations	\$ 13,041	\$ 16,246
Adjustments to reconcile income from continuing operations to net cash provided by operating activities from continuing operations:		
Depreciation and amortization	14,011	13,426
Provision for uncollectible accounts	1,409	1,323
Deferred income tax expense	3,163	2,947
Net (gain) loss on investments, net of impairments	335	412
Pension and postretirement benefit expense (credit)	(1,966)	(2,529)
Actuarial and settlement (gain) loss on pension and postretirement benefits - net	(145)	(3,838)
Asset impairments and abandonments and restructuring	604	745
Changes in operating assets and liabilities:		
Receivables	1,173	1,021
Other current assets	57	(799)
Accounts payable and other accrued liabilities	(5,062)	(3,261)
Equipment installment receivables and related sales	(56)	906
Deferred customer contract acquisition and fulfillment costs	47	(756)
Postretirement claims and contributions	(715)	(443)
Other - net	1,040	64
Total adjustments	13,895	9,218
<b>Net Cash Provided by Operating Activities from Continuing Operations</b>	<b>26,936</b>	<b>25,464</b>
<b>Investing Activities</b>		
Capital expenditures	(13,252)	(15,397)
Acquisitions, net of cash acquired	(923)	(9,959)
Dispositions	66	49
Distributions from DIRECTV in excess of cumulative equity in earnings	1,447	2,205
(Purchases), sales and settlements of securities and investments - net	(1,043)	93
Other - net	(81)	(2)
<b>Net Cash Used in Investing Activities from Continuing Operations</b>	<b>(13,786)</b>	<b>(23,011)</b>
<b>Financing Activities</b>		
Net change in short-term borrowings with original maturities of three months or less	(914)	84
Issuance of other short-term borrowings	5,406	3,955
Repayment of other short-term borrowings	(979)	(16,861)
Issuance of long-term debt	9,633	479
Repayment of long-term debt	(11,889)	(24,412)
Repayment of note payable to DIRECTV	(130)	(1,070)
Payment of vendor financing	(4,736)	(4,237)
Purchase of treasury stock	(190)	(875)
Issuance of treasury stock	3	28
Issuance of preferred interests in subsidiary	7,151	—
Redemption of preferred interests in subsidiary	(5,333)	—
Dividends paid	(6,116)	(7,845)
Other - net	(1,190)	(3,649)
<b>Net Cash Used in Financing Activities from Continuing Operations</b>	<b>(9,284)</b>	<b>(54,403)</b>
Net increase (decrease) in cash and cash equivalents and restricted cash from continuing operations	3,866	(51,950)
<b>Cash flows from Discontinued Operations:</b>		
Cash (used in) provided by operating activities	—	(3,754)
Cash provided by (used in) investing activities	—	1,029
Cash provided by (used in) financing activities	—	35,853
Net increase (decrease) in cash and cash equivalents and restricted cash from discontinued operations	—	33,128
<b>Net increase (decrease) in cash and cash equivalents and restricted cash</b>	<b>\$ 3,866</b>	<b>\$ (18,822)</b>
Cash and cash equivalents and restricted cash beginning of year	3,793	21,316
<b>Cash and Cash Equivalents and Restricted Cash End of Period</b>	<b>\$ 7,659</b>	<b>\$ 2,494</b>

See Notes to Consolidated Financial Statements.

**AT&T INC.**
**CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY**

Dollars and shares in millions except per share amounts

(Unaudited)

	Three months ended				Nine months ended			
	September 30, 2023		September 30, 2022		September 30, 2023		September 30, 2022	
	Shares	Amount	Shares	Amount	Shares	Amount	Shares	Amount
<b>Preferred Stock - Series A</b>								
Balance at beginning of period	—	\$ —	—	\$ —	—	\$ —	—	\$ —
Balance at end of period	—	\$ —	—	\$ —	—	\$ —	—	\$ —
<b>Preferred Stock - Series B</b>								
Balance at beginning of period	—	\$ —	—	\$ —	—	\$ —	—	\$ —
Balance at end of period	—	\$ —	—	\$ —	—	\$ —	—	\$ —
<b>Preferred Stock - Series C</b>								
Balance at beginning of period	—	\$ —	—	\$ —	—	\$ —	—	\$ —
Balance at end of period	—	\$ —	—	\$ —	—	\$ —	—	\$ —
<b>Common Stock</b>								
Balance at beginning of period	7,621	\$ 7,621	7,621	\$ 7,621	7,621	\$ 7,621	7,621	\$ 7,621
Balance at end of period	7,621	\$ 7,621	7,621	\$ 7,621	7,621	\$ 7,621	7,621	\$ 7,621
<b>Additional Paid-In Capital</b>								
Balance at beginning of period		\$ 118,833		\$ 122,850		\$ 123,610		\$ 130,112
Distribution of WarnerMedia		—		—		—		(6,832)
Preferred stock dividends		(36)		—		(170)		—
Common stock dividends (\$0.2775 and \$0.8325 per share in 2023)		(1,997)		—		(5,998)		—
Issuance of treasury stock		(3)		(5)		(371)		(149)
Share-based payments		93		88		(181)		(198)
Balance at end of period		\$ 116,890		\$ 122,933		\$ 116,890		\$ 122,933
<b>Retained (Deficit) Earnings</b>								
Balance at beginning of period		\$ (10,698)		\$ 2,128		\$ (19,415)		\$ 42,350
Net income attributable to AT&T		3,495		6,026		12,212		14,993
Distribution of WarnerMedia		—		—		—		(45,041)
Preferred stock dividends		—		(36)		—		(171)
Common stock dividends (\$0.2775 and \$0.8325 per share in 2022)		—		(1,991)		—		(6,004)
Balance at end of period		\$ (7,203)		\$ 6,127		\$ (7,203)		\$ 6,127

See Notes to Consolidated Financial Statements.

**AT&T INC.**
**CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY - continued**

Dollars and shares in millions except per share amounts

(Unaudited)

	Three months ended				Nine months ended			
	September 30, 2023		September 30, 2022		September 30, 2023		September 30, 2022	
	Shares	Amount	Shares	Amount	Shares	Amount	Shares	Amount
<b>Treasury Stock</b>								
Balance at beginning of period	(471)	\$ (16,158)	(495)	\$ (17,160)	(493)	\$ (17,082)	(480)	\$ (17,280)
Repurchase and acquisition of common stock	—	(1)	—	(3)	(10)	(190)	(43)	(875)
Reissuance of treasury stock	—	9	—	15	32	1,122	28	1,007
Balance at end of period	(471)	\$ (16,150)	(495)	\$ (17,148)	(471)	\$ (16,150)	(495)	\$ (17,148)
<b>Accumulated Other Comprehensive Income Attributable to AT&amp;T, net of tax</b>								
Balance at beginning of period		\$ 2,305		\$ 2,307		\$ 2,766		\$ 3,529
Other comprehensive income (loss) attributable to AT&T		240		566		(221)		(656)
Balance at end of period		\$ 2,545		\$ 2,873		\$ 2,545		\$ 2,873
<b>Noncontrolling Interest<sup>1</sup></b>								
Balance at beginning of period		\$ 14,172		\$ 17,561		\$ 8,957		\$ 17,523
Net income attributable to noncontrolling interest		295		373		787		1,107
Issuance and acquisition (disposition) by noncontrolling owners		(1)		—		5,180		—
Redemption of noncontrolling interest		—		(18)		—		(34)
Distributions		(314)		(344)		(772)		(1,024)
Balance at end of period		\$ 14,152		\$ 17,572		\$ 14,152		\$ 17,572
Total Stockholders' Equity at beginning of period		\$ 116,075		\$ 135,307		\$ 106,457		\$ 183,855
Total Stockholders' Equity at end of period		\$ 117,855		\$ 139,978		\$ 117,855		\$ 139,978

<sup>1</sup> Excludes redeemable noncontrolling interest

See Notes to Consolidated Financial Statements.



**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**

Dollars in millions except per share amounts

**NOTE 1. PREPARATION OF INTERIM FINANCIAL STATEMENTS**

**Basis of Presentation** Throughout this document, AT&T Inc. is referred to as “we,” “AT&T” or the “Company.” The consolidated financial statements include the accounts of the Company and subsidiaries and affiliates which we control. AT&T is a holding company whose subsidiaries and affiliates operate worldwide in the telecommunications and technology industries. You should read this document in conjunction with the consolidated financial statements and accompanying notes included in our Annual Report on Form 10-K for the year ended December 31, 2022. The results for the interim periods are not necessarily indicative of those for the full year. These consolidated financial statements include all adjustments that are necessary to present fairly the results for the presented interim periods, consisting of normal recurring accruals and other items.

All significant intercompany transactions are eliminated in the consolidation process. Investments in subsidiaries and partnerships which we do not control but have significant influence are accounted for under the equity method. Earnings from certain investments accounted for using the equity method are included in our results on a one quarter lag. We also record our proportionate share of our equity method investees’ other comprehensive income (OCI) items, including translation adjustments.

The preparation of financial statements in conformity with U.S. generally accepted accounting principles (GAAP) requires management to make estimates and assumptions, including estimates of fair value, probable losses and expenses, that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. Certain prior period amounts have been conformed to the current period’s presentation. Unless otherwise noted, the information in Notes 1 through 12 refer only to our continuing operations and do not include discussion of balances or activity of WarnerMedia, Vrio, Xandr and Playdemic Ltd., which were part of discontinued operations.

**Accounting Policies, Adopted and Pending Accounting Standards and Other Changes**

**Supplier Finance Obligations** As of January 1, 2023, we adopted, with retrospective application, the Financial Accounting Standards Board’s (FASB) Accounting Standards Update (ASU) No. 2022-04, “Liabilities – Supplier Finance Programs (Subtopic 405-50): Disclosure of Supplier Finance Program Obligations” (ASU 2022-04), which establishes interim and annual reporting disclosure requirements about a company’s supplier finance programs for its purchase of goods and services. Interim and annual requirements include disclosure of outstanding amounts under the obligations as of the end of the reporting period, and annual requirements include a rollforward of those obligations for the annual reporting period, as well as a description of payment and other key terms of the programs. The annual rollforward requirement becomes effective for annual periods beginning after December 15, 2023, with prospective application. In the year of adoption, the disclosure of payment and other key terms under the programs and outstanding balances under the obligations also applies to interim reporting dates.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued**

Dollars in millions except per share amounts

**NOTE 2. EARNINGS PER SHARE**

A reconciliation of the numerators and denominators of basic and diluted earnings per share for the three months and nine months ended September 30, 2023 and 2022, is shown in the table below:

	Three months ended September 30,		Nine months ended September 30,	
	2023	2022	2023	2022
<b>Numerators</b>				
Numerator for basic earnings per share:				
Income from continuing operations, net of tax	\$ 3,826	\$ 6,346	\$ 13,041	\$ 16,246
Net income from continuing operations attributable to noncontrolling interests	(331)	(373)	(829)	(1,107)
Preferred Stock Dividends	(51)	(49)	(155)	(149)
Income from continuing operations attributable to common stock	3,444	5,924	12,057	14,990
Income (loss) from discontinued operations attributable to common stock	—	53	—	(146)
Net Income Attributable to Common Stock	\$ 3,444	\$ 5,977	\$ 12,057	\$ 14,844
Dilutive potential common shares:				
Mobility preferred interests	—	139	72	419
Share-based payment	—	4	10	13
Numerator for diluted earnings per share	\$ 3,444	\$ 6,120	\$ 12,139	\$ 15,276
<b>Denominators (000,000)</b>				
Denominator for basic earnings per share:				
Weighted average number of common shares outstanding	7,185	7,153	7,178	7,169
Dilutive potential common shares:				
Mobility preferred interests (in shares)	—	446	95	394
Share-based payment (in shares)	—	48	7	42
Denominator for diluted earnings per share	7,185	7,647	7,280	7,605

On April 5, 2023, we repurchased all our Series A Cumulative Perpetual Preferred Membership Interests in AT&T Mobility II LLC (Mobility preferred interests) (see Note 12). For periods prior to repurchase, under ASU No. 2020-06, “Debt—Debt With Conversion and Other Options (Subtopic 470-20) and Derivatives and Hedging—Contracts in Entity’s Own Equity (Subtopic 815-40): Accounting for Convertible Instruments and Contracts in an Entity’s Own Equity” (ASU 2020-06), the ability to settle the Mobility preferred interests in stock was reflected in our diluted earnings per share calculation.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued**

Dollars in millions except per share amounts

**NOTE 3. OTHER COMPREHENSIVE INCOME**

Changes in the balances of each component included in accumulated OCI are presented below. All amounts are net of tax and exclude noncontrolling interest.

	Foreign Currency Translation Adjustment	Net Unrealized Gains (Losses) on Securities	Net Unrealized Gains (Losses) on Derivative Instruments	Defined Benefit Postretirement Plans	Accumulated Other Comprehensive Income (Loss)
Balance as of December 31, 2022	\$ (1,800)	\$ (90)	\$ (1,998)	\$ 6,654	\$ 2,766
Other comprehensive income (loss) before reclassifications	367	(25)	867	—	1,209
Amounts reclassified from accumulated OCI	— <sup>1</sup>	7 <sup>1</sup>	35 <sup>2</sup>	(1,472) <sup>3</sup>	(1,430)
Net other comprehensive income (loss)	367	(18)	902	(1,472)	(221)
<b>Balance as of September 30, 2023</b>	<b>\$ (1,433)</b>	<b>\$ (108)</b>	<b>\$ (1,096)</b>	<b>\$ 5,182</b>	<b>\$ 2,545</b>

	Foreign Currency Translation Adjustment	Net Unrealized Gains (Losses) on Securities	Net Unrealized Gains (Losses) on Derivative Instruments	Defined Benefit Postretirement Plans	Accumulated Other Comprehensive Income (Loss)
Balance as of December 31, 2021	\$ (1,964)	\$ 45	\$ (1,422)	\$ 6,870	\$ 3,529
Other comprehensive income (loss) before reclassifications	160	(152)	(885)	1,787	910
Amounts reclassified from accumulated OCI	— <sup>1</sup>	7 <sup>1</sup>	85 <sup>2</sup>	(1,477) <sup>3</sup>	(1,385)
Distribution of WarnerMedia	(182)	—	(24)	25	(181)
Net other comprehensive income (loss)	(22)	(145)	(824)	335	(656)
Balance as of September 30, 2022	\$ (1,986)	\$ (100)	\$ (2,246)	\$ 7,205	\$ 2,873

<sup>1</sup> (Gains) losses are included in "Other income (expense) - net" in the consolidated statements of income.

<sup>2</sup> (Gains) losses are primarily included in "Interest expense" in the consolidated statements of income (see Note 7).

<sup>3</sup> The amortization of prior service credits associated with postretirement benefits are included in "Other income (expense) - net" in the consolidated statements of income (see Note 6).

**NOTE 4. SEGMENT INFORMATION**

Our segments are comprised of strategic business units or other operations that offer products and services to different customer segments over various technology platforms and/or in different geographies that are managed accordingly. We have two reportable segments: Communications and Latin America.

We also evaluate segment and business unit performance based on EBITDA and/or EBITDA margin, which is defined as operating income excluding depreciation and amortization. EBITDA is used as part of our management reporting and we believe EBITDA to be a relevant and useful measurement to our investors as it measures the cash generation potential of our business units. EBITDA does not give effect to depreciation and amortization expenses incurred in operating income nor is it burdened by cash used for debt service requirements and thus does not reflect available funds for distributions, reinvestment or other discretionary uses. EBITDA margin is EBITDA divided by total revenue.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued**

Dollars in millions except per share amounts

Effective for the first quarter of 2023, we stopped recording prior service credits to our individual business units or the corresponding charge to Corporate and Other, and segment operating expenses were recast to remove prior service credits from our historical reporting. Prior service credits are, and will continue to be, recorded as other income in our consolidated income statement in accordance with GAAP. This recast increased Communications segment operations and support expenses by approximately \$2,400 for full-year 2022. Correspondingly, this recast lowered administrative expenses within Corporate and Other, with no change on a consolidated basis.

The *Communications segment* provides wireless and wireline telecom and broadband services to consumers located in the U.S. and businesses globally. Our business strategies reflect bundled product offerings that cut across product lines and utilize shared assets. This segment contains the following business units:

- **Mobility** provides nationwide wireless service and equipment.
- **Business Wireline** provides advanced ethernet-based fiber services, IP Voice and managed professional services, as well as traditional voice and data services and related equipment to business customers.
- **Consumer Wireline** provides broadband services, including fiber connections that provide our multi-gig services to residential customers in select locations. Consumer Wireline also provides legacy telephony voice communication services.

The *Latin America segment* provides wireless services and equipment in Mexico.

*Corporate and Other* reconciles our segment results to consolidated operating income and income before income taxes.

Corporate includes:

- *DTV-related retained costs*, which are costs previously allocated to the Video business that were retained after the transaction, net of reimbursements from DIRECTV under transition service agreements.
- *Parent administration support*, which includes costs borne by AT&T where the business units do not influence decision making.
- *Securitization fees* associated with our sales of receivables (see Note 8).
- *Value portfolio*, which are businesses no longer integral to our operations or which we no longer actively market.

Other items consist of:

- *Certain significant items*, which includes items associated with the merger and integration of acquired or divested businesses, including amortization of intangible assets, employee separation charges associated with voluntary and/or strategic offers, asset impairments and abandonments, and other items for which the segments are not being evaluated.

“Interest expense” and “Other income (expense) – net” are managed only on a total company basis and are, accordingly, reflected only in consolidated results.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued**

Dollars in millions except per share amounts

**For the three months ended September 30, 2023**

	Revenues	Operations and Support Expenses	EBITDA	Depreciation and Amortization	Operating Income (Loss)
<b>Communications</b>					
Mobility	\$ 20,692	\$ 11,795	\$ 8,897	\$ 2,134	\$ 6,763
Business Wireline	5,221	3,526	1,695	1,345	350
Consumer Wireline	3,331	2,300	1,031	871	160
Total Communications	29,244	17,621	11,623	4,350	7,273
<b>Latin America - Mexico</b>	992	837	155	184	(29)
Segment Total	30,236	18,458	11,778	4,534	7,244
<b>Corporate and Other</b>					
Corporate:					
DTV-related retained costs	—	167	(167)	144	(311)
Parent administration support	(1)	333	(334)	1	(335)
Securitization fees	25	164	(139)	—	(139)
Value portfolio	90	25	65	5	60
Total Corporate	114	689	(575)	150	(725)
Certain significant items	—	716	(716)	21	(737)
Total Corporate and Other	114	1,405	(1,291)	171	(1,462)
AT&T Inc.	\$ 30,350	\$ 19,863	\$ 10,487	\$ 4,705	\$ 5,782

**For the three months ended September 30, 2022**

	Revenues	Operations and Support Expenses	EBITDA	Depreciation and Amortization	Operating Income (Loss)
<b>Communications</b>					
Mobility	\$ 20,278	\$ 12,010	\$ 8,268	\$ 2,042	\$ 6,226
Business Wireline	5,668	3,705	1,963	1,342	621
Consumer Wireline	3,185	2,243	942	800	142
Total Communications	29,131	17,958	11,173	4,184	6,989
<b>Latin America - Mexico</b>	785	684	101	164	(63)
Segment Total	29,916	18,642	11,274	4,348	6,926
<b>Corporate and Other</b>					
Corporate:					
DTV-related retained costs	—	235	(235)	139	(374)
Parent administration support	(6)	317	(323)	2	(325)
Securitization fees	15	103	(88)	—	(88)
Value portfolio	118	32	86	9	77
Total Corporate	127	687	(560)	150	(710)
Certain significant items	—	188	(188)	16	(204)
Total Corporate and Other	127	875	(748)	166	(914)
AT&T Inc.	\$ 30,043	\$ 19,517	\$ 10,526	\$ 4,514	\$ 6,012

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued**

Dollars in millions except per share amounts

**For the nine months ended September 30, 2023**

	Revenues	Operations and Support Expenses	EBITDA	Depreciation and Amortization	Operating Income (Loss)
<b>Communications</b>					
Mobility	\$ 61,589	\$ 35,587	\$ 26,002	\$ 6,355	\$ 19,647
Business Wireline	15,831	10,699	5,132	4,008	1,124
Consumer Wireline	9,821	6,810	3,011	2,589	422
Total Communications	87,241	53,096	34,145	12,952	21,193
<b>Latin America - Mexico</b>	2,842	2,396	446	544	(98)
Segment Total	90,083	55,492	34,591	13,496	21,095
<b>Corporate and Other</b>					
Corporate:					
DTV-related retained costs	—	514	(514)	440	(954)
Parent administration support	(13)	1,039	(1,052)	4	(1,056)
Securitization fees	61	439	(378)	—	(378)
Value portfolio	275	77	198	16	182
Total Corporate	323	2,069	(1,746)	460	(2,206)
Certain significant items	—	644	(644)	55	(699)
Total Corporate and Other	323	2,713	(2,390)	515	(2,905)
AT&T Inc.	\$ 90,406	\$ 58,205	\$ 32,201	\$ 14,011	\$ 18,190

**For the nine months ended September 30, 2022**

	Revenues	Operations and Support Expenses	EBITDA	Depreciation and Amortization	Operating Income (Loss)
<b>Communications</b>					
Mobility	\$ 60,279	\$ 36,198	\$ 24,081	\$ 6,118	\$ 17,963
Business Wireline	16,903	11,199	5,704	3,954	1,750
Consumer Wireline	9,520	6,723	2,797	2,351	446
Total Communications	86,702	54,120	32,582	12,423	20,159
<b>Latin America - Mexico</b>	2,283	2,036	247	494	(247)
Segment Total	88,985	56,156	32,829	12,917	19,912
<b>Corporate and Other</b>					
Corporate:					
DTV-related retained costs	8	634	(626)	408	(1,034)
Parent administration support	(24)	1,005	(1,029)	12	(1,041)
Securitization fees	48	263	(215)	—	(215)
Value portfolio	381	106	275	29	246
Total Corporate	413	2,008	(1,595)	449	(2,044)
Certain significant items	—	1,303	(1,303)	60	(1,363)
Total Corporate and Other	413	3,311	(2,898)	509	(3,407)
AT&T Inc.	\$ 89,398	\$ 59,467	\$ 29,931	\$ 13,426	\$ 16,505

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued**

Dollars in millions except per share amounts

The following table is a reconciliation of Segment Operating Income to “Income from Continuing Operations Before Income Taxes” reported in our consolidated statements of income:

	Three months ended September 30,		Nine months ended September 30,	
	2023	2022	2023	2022
Communications	\$ 7,273	\$ 6,989	\$ 21,193	\$ 20,159
Latin America	(29)	(63)	(98)	(247)
Segment Operating Income	7,244	6,926	21,095	19,912
Reconciling Items:				
Corporate	(725)	(710)	(2,206)	(2,044)
Transaction and other costs	(72)	(58)	(72)	(341)
Amortization of intangibles acquired	(21)	(16)	(55)	(60)
Asset impairments and abandonments and restructuring	(604)	(114)	(604)	(745)
Benefit-related gains (losses)	(40)	(16)	32	(217)
AT&T Operating Income	5,782	6,012	18,190	16,505
Interest expense	1,662	1,420	4,978	4,548
Equity in net income of affiliates	420	392	1,338	1,417
Other income (expense) — net	440	2,270	2,362	6,729
Income from Continuing Operations Before Income Taxes	\$ 4,980	\$ 7,254	\$ 16,912	\$ 20,103

**NOTE 5. REVENUE RECOGNITION**

**Revenue Categories**

The following tables set forth reported revenue by category and by business unit:

**For the three months ended September 30, 2023**

	Communications					Latin America	Corporate & Other	Total
	Mobility	Business Wireline	Consumer Wireline					
Wireless service	\$ 15,908	\$ —	\$ —	\$ 672	\$ —	\$ —	\$ 16,580	
Business service	—	5,087	—	—	—	—	5,087	
Broadband	—	—	2,667	—	—	—	2,667	
Legacy voice and data	—	—	368	—	69	—	437	
Other	—	—	296	—	45	—	341	
Total Service	15,908	5,087	3,331	672	114	—	25,112	
Equipment	4,784	134	—	320	—	—	5,238	
Total	\$ 20,692	\$ 5,221	\$ 3,331	\$ 992	\$ 114	\$ —	\$ 30,350	

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued**

Dollars in millions except per share amounts

For the three months ended September 30, 2022

	Communications					Corporate & Other	Total
	Mobility	Business Wireline	Consumer Wireline	Latin America			
Wireless service	\$ 15,337	\$ —	\$ —	\$ 559	\$ 3	\$ 15,899	
Business service	—	5,524	—	—	—	5,524	
Broadband	—	—	2,429	—	—	2,429	
Legacy voice and data	—	—	427	—	88	515	
Other	—	—	329	—	35	364	
Total Service	15,337	5,524	3,185	559	126	24,731	
Equipment	4,941	144	—	226	1	5,312	
Total	\$ 20,278	\$ 5,668	\$ 3,185	\$ 785	\$ 127	\$ 30,043	

For the nine months ended September 30, 2023

	Communications					Corporate & Other	Total
	Mobility	Business Wireline	Consumer Wireline	Latin America			
Wireless service	\$ 47,136	\$ —	\$ —	\$ 1,898	\$ —	\$ 49,034	
Business service	—	15,401	—	—	—	15,401	
Broadband	—	—	7,755	—	—	7,755	
Legacy voice and data	—	—	1,147	—	232	1,379	
Other	—	—	919	—	91	1,010	
Total Service	47,136	15,401	9,821	1,898	323	74,579	
Equipment	14,453	430	—	944	—	15,827	
Total	\$ 61,589	\$ 15,831	\$ 9,821	\$ 2,842	\$ 323	\$ 90,406	

For the nine months ended September 30, 2022

	Communications					Corporate & Other	Total
	Mobility	Business Wireline	Consumer Wireline	Latin America			
Wireless service	\$ 45,065	\$ —	\$ —	\$ 1,583	\$ 15	\$ 46,663	
Business service	—	16,418	—	—	—	16,418	
Broadband	—	—	7,177	—	—	7,177	
Legacy voice and data	—	—	1,332	—	313	1,645	
Other	—	—	1,011	—	84	1,095	
Total Service	45,065	16,418	9,520	1,583	412	72,998	
Equipment	15,214	485	—	700	1	16,400	
Total	\$ 60,279	\$ 16,903	\$ 9,520	\$ 2,283	\$ 413	\$ 89,398	

**Deferred Customer Contract Acquisition and Fulfillment Costs**

Costs to acquire and fulfill customer contracts, including commissions on service activations, for our Mobility, Business Wireline, and Consumer Wireline services, are deferred and amortized over the contract period or expected customer relationship life, which typically ranges from three years to five years.



**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued**

Dollars in millions except per share amounts

The following table presents the deferred customer contract acquisition and fulfillment costs included on our consolidated balance sheets:

<i>Consolidated Balance Sheets</i>	September 30, 2023	December 31, 2022
<b>Deferred Acquisition Costs</b>		
Prepaid and other current assets	\$ 3,141	\$ 2,893
Other Assets	3,990	3,913
<b>Total deferred customer contract acquisition costs</b>	<b>\$ 7,131</b>	<b>\$ 6,806</b>
<b>Deferred Fulfillment Costs</b>		
Prepaid and other current assets	\$ 2,380	\$ 2,481
Other Assets	3,935	4,206
<b>Total deferred customer contract fulfillment costs</b>	<b>\$ 6,315</b>	<b>\$ 6,687</b>

The following table presents deferred customer contract acquisition and fulfillment cost amortization (primarily included in “Selling, general and administrative” and “Other cost of revenues,” respectively) for the nine months ended:

<i>Consolidated Statements of Income</i>	September 30, 2023	September 30, 2022
Deferred acquisition cost amortization	\$ 2,568	\$ 2,138
Deferred fulfillment cost amortization	2,031	2,000

**Contract Assets and Liabilities**

A contract asset is recorded when revenue is recognized in advance of our right to bill and receive consideration. The contract asset will decrease as services are provided and billed. For example, when installment sales include promotional discounts (e.g., trade-in device credits), the difference between revenue recognized and consideration received is recorded as a contract asset to be amortized over the contract term.

Our contract assets primarily relate to our wireless businesses. Promotional equipment sales where we offer handset credits, which are allocated between equipment and service in proportion to their standalone selling prices, when customers commit to a specified service period result in additional contract assets recognized. These contract assets will amortize over the service contract period, resulting in lower future service revenue.

When consideration is received in advance of the delivery of goods or services, a contract liability is recorded. Reductions in the contract liability will be recorded as we satisfy the performance obligations.

The following table presents contract assets and liabilities on our consolidated balance sheets:

<i>Consolidated Balance Sheets</i>	September 30, 2023	December 31, 2022
<b>Contract asset</b>	<b>\$ 5,960</b>	<b>\$ 5,512</b>
Current portion in “Prepaid and other current assets”	3,283	2,941
<b>Contract liability</b>	<b>3,913</b>	<b>4,170</b>
Current portion in “Advanced billings and customer deposits”	3,598	3,816

Our contract asset balances at September 30, 2023 and December 31, 2022 reflect increased promotional equipment sales in our wireless business.

Our beginning of period contract liability recorded as customer contract revenue during 2023 was \$3,576.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued**

Dollars in millions except per share amounts

**Remaining Performance Obligations**

Remaining performance obligations represent services we are required to provide to customers under bundled or discounted arrangements, which are satisfied as services are provided over the contract term. In determining the transaction price allocated, we do not include non-recurring charges and estimates for usage, nor do we consider arrangements with an original expected duration of less than one year, which are primarily prepaid wireless and residential internet agreements.

Remaining performance obligations associated with business contracts reflect recurring charges billed, adjusted to reflect estimates for sales incentives and revenue adjustments. Performance obligations associated with wireless contracts are estimated using a portfolio approach in which we review all relevant promotional activities, calculating the remaining performance obligation using the average service component for the portfolio and the average device price. As of September 30, 2023, the aggregate amount of the transaction price allocated to remaining performance obligations was \$36,686, of which we expect to recognize approximately 63% by the end of 2024, with the balance recognized thereafter.

**NOTE 6. PENSION AND POSTRETIREMENT BENEFITS**

Many of our employees are covered by one of our noncontributory pension plans. We also provide certain medical, dental, life insurance and death benefits to certain retired employees under various plans and accrue actuarially determined postretirement benefit costs. Our objective in funding these plans, in combination with the standards of the Employee Retirement Income Security Act of 1974, as amended (ERISA), is to accumulate assets sufficient to provide benefits described in the plans to employees upon their retirement. We do not have significant funding requirements in 2023.

We recognize actuarial gains and losses on pension and postretirement plan assets in our consolidated results as a component of “Other income (expense) – net” at our annual measurement date of December 31, unless earlier remeasurements are required.

On April 26, 2023, AT&T and State Street Global Advisors Trust Company, as independent fiduciary of the AT&T Pension Benefit Plan (Plan), entered into a commitment agreement with subsidiaries of Athene Holding Ltd. (Athene) under which AT&T agreed to purchase nonparticipating single premium group annuity contracts that would transfer to Athene approximately \$8,050 of the Plan’s defined benefit pension obligations related to certain retirees, participants and beneficiaries under the Plan.

The purchase of the group annuity contracts closed on May 3, 2023, covering approximately 96,000 AT&T participants and beneficiaries (Transferred Participants). Under the group annuity contracts, Athene, through its wholly-owned subsidiaries Athene Annuity and Life Company and Athene Annuity & Life Assurance Company of New York, made an irrevocable commitment, and is solely responsible, to pay the pension benefits of each Transferred Participant beginning with their August 2023 pension payments. The transaction does not change the amount of pension benefits payable to the Transferred Participants.

The purchase of the group annuity contracts was funded directly by assets of the Plan via the pension trust underlying the Plan and required no cash or asset contributions by AT&T. We transferred approximately \$8,050 of pension benefit obligation and related plan assets upon close of the transaction and recognized a pre-tax pension settlement gain of \$363. The funded status of the Plan did not materially change due to this transaction.

This transaction with Athene is considered a settlement for accounting purposes and requires us to remeasure our pension plan assets and obligations at each remaining quarter-end in 2023. The third quarter 2023 remeasurement resulted in the recognition of an actuarial gain of \$71 in the third quarter and an actuarial loss of \$218 for the first nine months of 2023.

As part of our remeasurement, the weighted-average discount rate used to measure our pension benefit obligation was approximately 5.90% at September 30, 2023 compared to 5.20% at June 30, 2023, an increase of 70 basis points. The discount rates in effect for determining pension service and interest costs after our September 30 remeasurement are 5.90% and 5.70%, respectively. The remeasurement also reflects actual returns on pension plan assets of (1.10)% (nine-month rate) relative to our expected long-term rate of 7.50% (annual rate). Similar to 2023, in 2022 we were required to follow settlement accounting and remeasure our pension benefit plan assets and obligations at each remaining quarter end.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued**

Dollars in millions except per share amounts

The following table details qualified pension and postretirement benefit costs included in the accompanying consolidated statements of income. The service cost component of net periodic pension (credit) cost is recorded in operating expenses in the consolidated statements of income while the remaining components are recorded in “Other income (expense) – net.”

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2023	2022	2023	2022
<b>Pension cost:</b>				
Service cost – benefits earned during the period	\$ 122	\$ 141	\$ 365	\$ 488
Interest cost on projected benefit obligation	416	481	1,448	1,216
Expected return on assets	(570)	(740)	(1,999)	(2,410)
Amortization of prior service credit	(33)	(33)	(100)	(100)
Net pension (credit) cost before remeasurement	(65)	(151)	(286)	(806)
Actuarial (gain) loss	(71)	(216)	218	(2,573)
Settlement (gain) loss	—	—	(363)	—
Net pension (credit) cost	\$ (136)	\$ (367)	\$ (431)	\$ (3,379)
<b>Postretirement cost:</b>				
Service cost – benefits earned during the period	\$ 5	\$ 7	\$ 17	\$ 25
Interest cost on accumulated postretirement benefit obligation	85	75	255	201
Expected return on assets	(32)	(23)	(98)	(88)
Amortization of prior service credit	(618)	(697)	(1,854)	(1,861)
Net postretirement (credit) cost before remeasurement	(560)	(638)	(1,680)	(1,723)
Actuarial (gain) loss	—	(1,084)	—	(1,084)
Net postretirement (credit) cost	\$ (560)	\$ (1,722)	\$ (1,680)	\$ (2,807)
Combined net pension and postretirement (credit) cost	\$ (696)	\$ (2,089)	\$ (2,111)	\$ (6,186)

We also provide senior- and middle-management employees with nonqualified, unfunded supplemental retirement and savings plans. Net supplemental pension benefits costs not included in the table above were \$19 and \$13 in the third quarter and \$56 and \$37 for the first nine months of 2023 and 2022, respectively, predominantly due to higher interest costs.

**NOTE 7. FAIR VALUE MEASUREMENTS AND DISCLOSURE**

The Fair Value Measurement and Disclosure framework in ASC 820, “Fair Value Measurement,” provides a three-tiered fair value hierarchy based on the reliability of the inputs used to determine fair value. Level 1 refers to fair values determined based on quoted prices in active markets for identical assets. Level 2 refers to fair values estimated using significant other observable inputs and Level 3 includes fair values estimated using significant unobservable inputs.

The level of an asset or liability within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Our valuation techniques maximize the use of observable inputs and minimize the use of unobservable inputs.

The valuation methodologies described above may produce a fair value calculation that may not be indicative of future net realizable value or reflective of future fair values. We believe our valuation methods are appropriate and consistent with other market participants. The use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date. There have been no changes in the methodologies used since December 31, 2022.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued**

Dollars in millions except per share amounts

**Long-Term Debt and Other Financial Instruments**

The carrying amounts and estimated fair values of our long-term debt, including current maturities, and other financial instruments are summarized as follows:

	September 30, 2023		December 31, 2022	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Notes and debentures <sup>1</sup>	\$ 131,587	\$ 115,560	\$ 133,207	\$ 122,524
Commercial paper	4,575	4,575	866	866
Investment securities <sup>2</sup>	2,772	2,772	2,692	2,692

<sup>1</sup> Includes credit agreement borrowings.

<sup>2</sup> Excludes investments accounted for under the equity method.

The carrying amount of debt with an original maturity of less than one year approximates fair value. The fair value measurements used for notes and debentures are considered Level 2 and are determined using various methods, including quoted prices for identical or similar securities in both active and inactive markets.

Following is the fair value leveling for investment securities that are measured at fair value and derivatives as of September 30, 2023 and December 31, 2022. Derivatives designated as hedging instruments are reflected as "Prepaid and other current assets," "Other Assets," "Accounts payable and accrued liabilities," and "Other noncurrent liabilities" on our consolidated balance sheets.

	September 30, 2023			
	Level 1	Level 2	Level 3	Total
Equity Securities				
Domestic equities	\$ 1,032	\$ —	\$ —	\$ 1,032
International equities	192	—	—	192
Fixed income equities	196	—	—	196
Available-for-Sale Debt Securities	—	1,176	—	1,176
Asset Derivatives				
Cross-currency swaps	—	60	—	60
Liability Derivatives				
Interest rate swaps	—	(9)	—	(9)
Cross-currency swaps	—	(4,785)	—	(4,785)

	December 31, 2022			
	Level 1	Level 2	Level 3	Total
Equity Securities				
Domestic equities	\$ 995	\$ —	\$ —	\$ 995
International equities	198	—	—	198
Fixed income equities	189	—	—	189
Available-for-Sale Debt Securities	—	1,132	—	1,132
Asset Derivatives				
Cross-currency swaps	—	28	—	28
Liability Derivatives				
Cross-currency swaps	—	(6,010)	—	(6,010)
Foreign exchange contracts	—	(23)	—	(23)

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued**

Dollars in millions except per share amounts

**Investment Securities**

Our investment securities include both equity and debt securities that are measured at fair value, as well as equity securities without readily determinable fair values. A substantial portion of the fair values of our investment securities is estimated based on quoted market prices. Investments in equity securities not traded on a national securities exchange are valued at cost, less any impairment, and adjusted for changes resulting from observable, orderly transactions for identical or similar securities. Investments in debt securities not traded on a national securities exchange are valued using pricing models, quoted prices of securities with similar characteristics or discounted cash flows.

The components comprising total gains and losses in the period on equity securities are as follows:

	Three months ended September 30,		Nine months ended September 30,	
	2023	2022	2023	2022
Total gains (losses) recognized on equity securities	\$ (58)	\$ (79)	\$ 107	\$ (411)
Gains (losses) recognized on equity securities sold	(2)	(8)	(1)	(56)
Unrealized gains (losses) recognized on equity securities held at end of period	\$ (56)	\$ (71)	\$ 108	\$ (355)

At September 30, 2023, available-for-sale debt securities totaling \$1,176 have maturities as follows - less than one year: \$94; one to three years: \$189; three to five years: \$147; five or more years: \$746.

Our cash equivalents (money market securities), short-term investments (certificate and time deposits) and nonrefundable customer deposits are recorded at amortized cost, and the respective carrying amounts approximate fair values. Short-term investments and nonrefundable customer deposits are recorded in "Prepaid and other current assets" and our investment securities are recorded in "Other Assets" on the consolidated balance sheets.

**Derivative Financial Instruments**

We enter into derivative transactions to manage certain market risks, primarily interest rate risk and foreign currency exchange risk. This includes the use of interest rate swaps, interest rate locks, foreign exchange forward contracts and combined interest rate foreign exchange contracts (cross-currency swaps). We do not use derivatives for trading or speculative purposes. We record derivatives on our consolidated balance sheets at fair value that is derived from observable market data, including yield curves and foreign exchange rates (all of our derivatives are Level 2). Cash flows associated with derivative instruments are presented in the same category on the consolidated statements of cash flows as the item being hedged.

*Fair Value Hedging* Periodically, we enter into and designate fixed-to-floating interest rate swaps as fair value hedges. The purpose of these swaps is to manage interest rate risk by managing our mix of fixed-rate and floating-rate debt. These swaps involve the receipt of fixed-rate amounts for floating interest rate payments over the life of the swaps without exchange of the underlying principal amount.

We also designate most of our cross-currency swaps and foreign exchange contracts as fair value hedges. The purpose of these contracts is to hedge foreign currency risk associated with changes in spot rates on foreign denominated debt. For cross-currency hedges, we have elected to exclude the change in fair value of the swap related to both time value and cross-currency basis spread from the assessment of hedge effectiveness. For foreign exchange contracts, we have elected to exclude the change in fair value of forward points from the assessment of hedge effectiveness.

Unrealized and realized gains or losses from fair value hedges impact the same category on the consolidated statements of income as the item being hedged, including the earnings impact of excluded components. In instances where we have elected to exclude components from the assessment of hedge effectiveness related to fair value hedges, unrealized gains or losses on such excluded components are recorded as a component of accumulated OCI and recognized into earnings over the life of the hedging instrument. Unrealized gains on derivatives designated as fair value hedges are recorded at fair value as assets, and unrealized losses are recorded at fair market value as liabilities. Except for excluded components, changes in the fair value of derivative instruments designated as fair value hedges are offset against the change in fair value of the hedged assets or liabilities through earnings. In the nine months ended September 30, 2023 and 2022, no ineffectiveness was measured on fair value hedges.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued**

Dollars in millions except per share amounts

*Cash Flow Hedging* We designate some of our cross-currency swaps as cash flow hedges to hedge our exposure to variability in expected future cash flows that are attributable to foreign currency risk and interest rate risk generated from our foreign-denominated debt. These agreements include initial and final exchanges of principal from fixed foreign denominated amounts to fixed U.S. dollar denominated amounts, to be exchanged at a specified rate that is usually determined by the market spot rate upon issuance. They also include an interest rate swap of a fixed or floating foreign denominated interest rate to a fixed U.S. dollar denominated interest rate.

On September 30, 2022, we de-designated most of our cross-currency swaps from cash flow hedges and re-designated these swaps as fair value hedges. The amount remaining in accumulated other comprehensive loss related to cash flow hedges on the de-designation date was \$1,857. The amount will be reclassified to earnings when the hedged item is recognized in earnings or when it becomes probable that the forecasted transactions will not occur. The election of fair value hedge designation for cross-currency swaps does not have an impact on our financial results.

Unrealized gains on derivatives designated as cash flow hedges are recorded at fair value as assets and unrealized losses are recorded at fair value as liabilities. For derivative instruments designated as cash flow hedges, changes in fair value are reported as a component of accumulated OCI and are reclassified into the consolidated statements of income in the same period the hedged transaction affects earnings.

Periodically, we enter into and designate interest rate locks to partially hedge the risk of changes in interest payments attributable to increases in the benchmark interest rate during the period leading up to the probable issuance of fixed-rate debt. We designate our interest rate locks as cash flow hedges. Gains and losses when we settle our interest rate locks are amortized into income over the life of the related debt. Over the next 12 months, we expect to reclassify \$59 from accumulated OCI to "Interest expense" due to the amortization of net losses on historical interest rate locks.

*Collateral and Credit-Risk Contingency* We have entered into agreements with our derivative counterparties establishing collateral thresholds based on respective credit ratings and netting agreements. At September 30, 2023, we had posted collateral of \$689 (a deposit asset) and held collateral of \$1 (a receipt liability). Under the agreements, if AT&T's credit rating had been downgraded two ratings levels by Fitch Ratings, one level by S&P and one level by Moody's before the final collateral exchange in September, we would have been required to post additional collateral of \$53. If AT&T's credit rating had been downgraded three ratings levels by Fitch Ratings, two levels by S&P, and two levels by Moody's, we would have been required to post additional collateral of \$4,642. At December 31, 2022, we had posted collateral of \$886 (a deposit asset) and held collateral of \$0 (a receipt liability). We do not offset the fair value of collateral, whether the right to reclaim cash collateral (a receivable) or the obligation to return cash collateral (a payable) exists, against the fair value of the derivative instruments.

Following are the notional amounts of our outstanding derivative positions:

	September 30, 2023	December 31, 2022
Interest rate swaps	\$ 1,750	\$ —
Cross-currency swaps	37,617	38,213
Foreign exchange contracts	—	617
<b>Total</b>	<b>\$ 39,367</b>	<b>\$ 38,830</b>

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued**

Dollars in millions except per share amounts

Following are the related hedged items affecting our financial position and performance:

**Effect of Derivatives on the Consolidated Statements of Income**

Fair Value Hedging Relationships	Three months ended September 30,		Nine months ended September 30,	
	2023	2022	2023	2022
Interest rate swaps ("Interest expense"):				
Gain (loss) on interest rate swaps	\$ (5)	\$ (1)	\$ (12)	\$ (3)
Gain (loss) on long-term debt	5	1	12	3
Cross-currency swaps:				
Gain (loss) on cross-currency swaps	(1,066)	(52)	(297)	7
Gain (loss) on long-term debt	1,066	52	297	(7)
Gain (loss) recognized in accumulated OCI	1,005	12	1,045	(48)
Foreign exchange contracts:				
Gain (loss) on foreign exchange contracts	1	(37)	12	(60)
Gain (loss) on long-term debt	(1)	37	(12)	60
Gain (loss) recognized in accumulated OCI	18	(5)	12	(9)

In addition, the net swap settlements that accrued and settled in the periods above were offset against "Interest expense."

The following table presents information for our cash flow hedging relationships:

Cash Flow Hedging Relationships	Three months ended September 30,		Nine months ended September 30,	
	2023	2022	2023	2022
Cross-currency swaps:				
Gain (loss) recognized in accumulated OCI	\$ 31	\$ (690)	\$ 23	\$ (1,077)
Foreign exchange contracts:				
Gain (loss) recognized in accumulated OCI	—	—	—	3
Other income (expense) - net reclassified from accumulated OCI into income	—	—	—	1
Interest rate locks:				
Interest income (expense) reclassified from accumulated OCI into income	(15)	(15)	(44)	(51)
Other income (expense) reclassified from accumulated OCI into income	—	—	—	(45)
Distribution of WarnerMedia	—	—	—	(12)

**NOTE 8. SALES OF RECEIVABLES**

We have agreements with various third-party financial institutions pertaining to the sales of certain types of our accounts receivable. The most significant of these programs consists of receivables arising from equipment installment plans, which are sold for cash and a deferred purchase price. Under this program, we transfer receivables to purchasers in exchange for cash and additional consideration upon settlement of the receivables. Under the terms of our agreement for this program, we continue to service the transferred receivables on behalf of the financial institutions.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued**

Dollars in millions except per share amounts

The following table sets forth a summary of cash proceeds received, net of remittances paid, from sales of receivables during the three and nine months ended September 30, 2023 and 2022:

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2023	2022	2023	2022
Net cash (paid) received from equipment installment receivables <sup>1</sup>	\$ 293	\$ 450	\$ 233	\$ 1,543
Net cash received from other programs <sup>2</sup>	103	307	847	636
<b>Total net cash impact to cash flows from operating activities</b>	<b>\$ 396</b>	<b>\$ 757</b>	<b>\$ 1,080</b>	<b>\$ 2,179</b>

<sup>1</sup> Cash from initial sales of \$2,937 and \$2,664 for the three months and \$8,122 and \$8,598 for the nine months ended September 30, 2023 and 2022, respectively.

<sup>2</sup> Certain transferred receivables are guaranteed by a subsidiary that holds additional receivables in the amount of \$823, which are pledged as collateral and represent our maximum exposure to loss.

The sales of receivables did not have a material impact on our consolidated statements of income or to "Total Assets" reported on our consolidated balance sheets. We reflect cash receipts on sold receivables as cash flows from operations in our consolidated statements of cash flows. Cash receipts on the deferred purchase price are classified as cash flows from investing activities, when applicable.

The following table sets forth a summary of the equipment installment receivables and accounts being serviced:

	September 30, 2023	December 31, 2022
<b>Gross receivables:</b>	\$ 3,586	\$ 4,165
<i>Balance sheet classification</i>		
<b>Accounts receivable</b>		
Notes receivable	1,366	1,789
Trade receivables	531	522
<b>Other Assets</b>		
Noncurrent notes and trade receivables	1,689	1,854
Outstanding portfolio of receivables derecognized from our consolidated balance sheets	\$ 11,790	\$ 11,030
Cash proceeds received, net of remittances <sup>1</sup>	8,918	8,519

<sup>1</sup> Represents amounts to which financial institutions remain entitled, excluding the deferred purchase price.

We offer our customers the option to purchase certain wireless devices in installments over a specified period of time and, in many cases, once certain conditions are met, they may be eligible to trade in the original equipment for a new device and have the remaining unpaid balance paid or settled.

We maintain a program under which we transfer a portion of these receivables through our bankruptcy-remote subsidiary in exchange for cash and additional consideration upon settlement of the receivables, referred to as the deferred purchase price. In the event a customer trades in a device prior to the end of the installment contract period, we agree to make a payment to the financial institutions equal to any outstanding remaining installment receivable balance. Accordingly, we record a guarantee obligation for this estimated amount at the time the receivables are transferred.



**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued**

Dollars in millions except per share amounts

The following table sets forth a summary of equipment installment receivables sold under this program during the three and nine months ended September 30, 2023 and 2022:

	Three months ended September 30,		Nine months ended September 30,	
	2023	2022	2023	2022
Gross receivables sold <sup>1</sup>	\$ 2,968	\$ 2,698	\$ 8,215	\$ 8,950
Net receivables sold <sup>2</sup>	2,842	2,590	7,834	8,623
Cash proceeds received	2,937	2,664	8,122	8,598
Deferred purchase price recorded	—	—	—	245
Guarantee obligation recorded	249	173	697	469

<sup>1</sup> Receivables net of promotion credits.

<sup>2</sup> Receivables net of allowance, imputed interest and equipment trade-in right guarantees.

The deferred purchase price and guarantee obligation are initially recorded at estimated fair value and subsequently adjusted for changes in present value of expected cash flows. The estimation of their fair values is based on remaining installment payments expected to be collected and the expected timing and value of device trade-ins. The estimated value of the device trade-ins considers prices offered to us by independent third parties and contemplate changes in value after the launch of a device model. The fair value measurements used for the deferred purchase price and the guarantee obligation are considered Level 3 under the Fair Value Measurement and Disclosure framework (see Note 7).

The following table presents the previously transferred equipment installment receivables, which we repurchased in exchange for the associated deferred purchase price during the three and nine months ended September 30, 2023 and 2022:

	Three months ended September 30,		Nine months ended September 30,	
	2023	2022	2023	2022
Fair value of repurchased receivables	\$ 732	\$ 1,386	\$ 2,038	\$ 3,314
Carrying value of deferred purchase price	740	1,395	2,051	3,335
Gain (loss) on repurchases <sup>1</sup>	\$ (8)	\$ (9)	\$ (13)	\$ (21)

<sup>1</sup> These gains (losses) are included in "Selling, general and administrative" expense in the consolidated statements of income.

At September 30, 2023 and December 31, 2022, our deferred purchase price receivable was \$2,459 and \$2,318, respectively, of which \$1,538 and \$1,278 are included in "Prepaid and other current assets" on our consolidated balance sheets, with the remainder in "Other Assets." The guarantee obligation at September 30, 2023 and December 31, 2022 was \$349 and \$419, respectively, of which \$116 and \$73 are included in "Accounts payable and accrued liabilities" on our consolidated balance sheets, with the remainder in "Other noncurrent liabilities." Our maximum exposure to loss as a result of selling these equipment installment receivables is limited to the total amount of our deferred purchase price and guarantee obligation.

**NOTE 9. LEASES**

We have operating and finance leases for certain facilities and equipment used in operations. Our leases generally have remaining lease terms of up to 15 years. Some of our operating leases (e.g., for towers and real estate) contain renewal options that may be exercised, and some of our leases include options to terminate the lease within one year.

We have recognized a right-of-use asset for both operating and finance leases and an operating lease liability that represents the present value of our obligation to make payments over the lease term. The present value of the lease payments is calculated using the incremental borrowing rate for operating and finance leases, which was determined using a portfolio approach based on the rate of interest that we would have to pay to borrow an amount equal to the lease payments on a collateralized basis over a similar term. We use the unsecured borrowing rate and risk-adjust that rate to approximate a collateralized rate in the currency of the lease, which will be updated on a quarterly basis for measurement of new lease liabilities.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued**

Dollars in millions except per share amounts

The components of lease expense were as follows:

	Three months ended September 30,		Nine months ended September 30,	
	2023	2022	2023	2022
<b>Operating lease cost</b>	\$ 1,412	\$ 1,368	\$ 4,169	\$ 4,072
<b>Finance lease cost:</b>				
Amortization of leased assets in property, plant and equipment	\$ 59	\$ 55	\$ 178	\$ 149
Interest on lease obligation	47	39	140	120
<b>Total finance lease cost</b>	\$ 106	\$ 94	\$ 318	\$ 269

The following table provides supplemental cash flows information related to leases:

	Nine months ended September 30,	
	2023	2022
<b>Cash Flows from Operating Activities</b>		
Cash paid for amounts included in lease obligations:		
Operating cash flows for operating leases	\$ 3,496	\$ 3,507
<b>Supplemental Lease Cash Flow Disclosures</b>		
Operating lease right-of-use assets obtained in exchange for new operating lease obligations	1,980	2,775

The following tables set forth supplemental balance sheet information related to leases:

	September 30, 2023	December 31, 2022
<b>Operating Leases</b>		
Operating lease right-of-use assets	\$ 21,001	\$ 21,814
Accounts payable and accrued liabilities	\$ 3,538	\$ 3,547
Operating lease obligation	17,730	18,659
<b>Total operating lease obligation</b>	\$ 21,268	\$ 22,206
<b>Finance Leases</b>		
Property, plant and equipment, at cost	\$ 2,962	\$ 2,770
Accumulated depreciation and amortization	(1,424)	(1,224)
Property, plant and equipment, net	\$ 1,538	\$ 1,546
Current portion of long-term debt	\$ 178	\$ 170
Long-term debt	1,663	1,647
<b>Total finance lease obligation</b>	\$ 1,841	\$ 1,817

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued**

Dollars in millions except per share amounts

	2023	September 30, 2022
<b>Weighted-Average Remaining Lease Term (years)</b>		
Operating leases	7.8	8.1
Finance leases	7.3	7.9
<b>Weighted-Average Discount Rate</b>		
Operating leases	4.0 %	3.6 %
Finance leases	8.2 %	7.9 %

The following table provides the expected future minimum maturities of lease obligations:

At September 30, 2023	Operating Leases	Finance Leases
Remainder of 2023	\$ 1,182	\$ 82
2024	4,544	326
2025	3,943	332
2026	3,290	325
2027	2,662	323
Thereafter	9,866	1,147
<b>Total lease payments</b>	<b>25,487</b>	<b>2,535</b>
Less: imputed interest	(4,219)	(694)
<b>Total</b>	<b>\$ 21,268</b>	<b>\$ 1,841</b>

**NOTE 10. TRANSACTIONS WITH DIRECTV**

We account for our investment in DIRECTV under the equity method and record our share of DIRECTV earnings as equity in net income of affiliates, with DIRECTV considered a related party.

Our share of DIRECTV's earnings included in equity in net income of affiliates was \$1,334 and \$1,429 for the nine months ended September 30, 2023 and 2022, respectively. Cash distributions from DIRECTV for the first nine months of 2023 totaled \$2,781, with \$1,334 classified as operating activities and \$1,447 classified as investing activities in our consolidated statement of cash flows versus total cash distributions of \$3,634 (\$1,429 operating and \$2,205 investing) in the comparable prior period. Our investment in DIRECTV at September 30, 2023 was \$1,476.

In February 2023, we repaid all outstanding notes payable to DIRECTV.

We provide DIRECTV with network transport for U-verse products and sales services under commercial arrangements for up to five years. Under separate transition services agreements, we provide DIRECTV certain operational support, including servicing of certain of their customer receivables. For the three and nine months ended September 30, 2023, we billed DIRECTV approximately \$160 and \$580 for these costs, which were recorded as a reduction to the operations and support expenses incurred and resulted in net retained costs to AT&T of \$167 in the third quarter and \$514 for the first nine months of 2023.

At September 30, 2023, we had accounts receivable from DIRECTV of \$245 and accounts payable to DIRECTV of \$40.

We are not committed, implicitly or explicitly to provide financial or other support, other than as noted above, as our involvement with DIRECTV is limited to the carrying amount of the assets and liabilities recognized on our balance sheet.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued**

Dollars in millions except per share amounts

**NOTE 11. SUPPLIER AND VENDOR FINANCING PROGRAMS**

**Supplier Financing Program**

We actively manage the timing of our supplier payments for operating items to optimize the use of our cash and seek to make payments on 90-day or greater terms, while providing suppliers with access to bank facilities that permit earlier payment at their cost. Our supplier financing program does not result in changes to our normal, contracted payment cycles or cash from operations.

At the supplier's election, they can receive payment of AT&T obligations prior to the scheduled due dates, at a discounted price from the third-party financial institution. The discounted price paid by participating suppliers is based on a variable rate that is indexed to the overnight borrowing rate. We agree to pay the financial institution the stated amount generally within 90 days of receipt of the invoice. We do not have pledged assets or other guarantees under our supplier financing program.

Suppliers had elected to sell to the third-party financial institutions \$2,394 and \$2,869 of our outstanding payment obligations as of September 30, 2023 and December 31, 2022, respectively. These amounts are included in "Accounts payable and accrued liabilities" on our consolidated balance sheets. Our supplier financing programs are reported as operating or investing (when capitalizable) activities in our statements of cash flows when paid.

**Direct Supplier Financing**

We also have arrangements with suppliers of handset inventory that allow us to extend the stated payment terms by up to 90 days at an additional cost to us (variable rate extension fee). We had \$2,645 of direct supplier financing outstanding at September 30, 2023 and \$5,486 as of December 31, 2022, which are included in "Accounts payable and accrued liabilities" on our consolidated balance sheets. Our direct supplier financing is reported as operating activities in our statements of cash flows when paid.

**Vendor Financing**

In connection with capital improvements and the acquisition of other productive assets, we negotiate favorable payment terms of 120 days or more (referred to as vendor financing), which are reported as financing activities in our statements of cash flows when paid. For the nine months ended September 30, 2023 and 2022, we recorded vendor financing commitments related to capital investments of approximately \$2,128 and \$3,916, respectively. We had \$3,336 vendor financing payables at September 30, 2023, with \$2,092 included in "Accounts payable and accrued liabilities" and \$6,147 vendor financing payables at December 31, 2022, with \$4,592 included in "Accounts payable and accrued liabilities."

**NOTE 12. ADDITIONAL FINANCIAL INFORMATION**

**Cash and Cash Flows**

We typically maintain our restricted cash balances for purchases and sales of certain investment securities and funding of certain deferred compensation benefit payments.

The following table summarizes cash and cash equivalents and restricted cash balances contained on our consolidated balance sheets:

	September 30,		December 31,	
	2023	2022	2022	2021
Cash and cash equivalents from continuing operations	\$ 7,540	\$ 2,423	\$ 3,701	\$ 19,223
Cash and cash equivalents from discontinued operations	—	—	—	1,946
Restricted cash in Prepaid and other current assets	1	1	1	3
Restricted cash in Other Assets	118	70	91	144
<b>Cash and Cash Equivalents and Restricted Cash</b>	<b>\$ 7,659</b>	<b>\$ 2,494</b>	<b>\$ 3,793</b>	<b>\$ 21,316</b>

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued**

Dollars in millions except per share amounts

The following table summarizes cash paid during the periods for interest and income taxes:

	Nine months ended September 30,	
	2023	2022
Cash paid (received) during the period for:		
Interest	\$ 5,703	\$ 5,981
Income taxes, net of refunds	758	400

The following table summarizes capital expenditures:

	Nine months ended September 30,	
	2023	2022
Purchase of property and equipment	\$ 13,116	\$ 15,273
Interest during construction - capital expenditures <sup>1</sup>	136	124
Total Capital Expenditures	\$ 13,252	\$ 15,397

The following table summarizes acquisitions, net of cash acquired:

	Nine months ended September 30,	
	2023	2022
Business acquisitions	\$ —	\$ —
Spectrum acquisitions	309	9,076
Interest during construction - spectrum <sup>1</sup>	614	883
Total Acquisitions	\$ 923	\$ 9,959

<sup>1</sup> Total capitalized interest was \$750 and \$1,007 for the nine months ended September 30, 2023 and 2022, respectively.

**Preferred Interests Issued by Subsidiary**

**Telco LLC Preferred Interests** In April 2023, we expanded our September 2020 sale of Telco LLC cumulative preferred interests and issued an additional \$5,250 of nonconvertible cumulative preferred interests (Class A-2 and A-3, collectively the “April preferreds”). Cumulative preferred interests in our Telco LLC total \$7,250, collectively the “Telco preferred interests,” and are included in “Noncontrolling interest” on the consolidated balance sheets (see Note 16 to AT&T’s 2022 Annual Report on Form 10-K). The April preferreds pay an initial preferred distribution of 6.85% annually, subject to declaration and subject to reset on November 1, 2027, and every seven years thereafter. We can call the Telco preferred interests at the issue price beginning September 29, 2027. The holders of the Telco preferred interests have the option to require redemption upon the occurrence of certain contingent events, such as the failure of Telco LLC to pay the preferred distribution for two or more periods or to meet certain other requirements, including a minimum credit rating. If notice is given, all other holders of equal or more subordinate classes of members’ equity are entitled to receive the same form of consideration payable to the holders of the Telco preferred interests, resulting in a deemed liquidation for accounting purposes.

**Mobility II Preferred Interests** In April 2023, we accepted the December 2022 put option notice from the AT&T pension trust and repurchased the remaining 213 million Series A Cumulative Perpetual Preferred Membership Interests in AT&T Mobility II LLC (Mobility preferred interests) for a purchase price, including accrued and unpaid distributions, of \$5,414. The Mobility preferred interests had a redemption value of \$5,320, with approximately \$2,650 removed from “Accounts payable and accrued liabilities” and \$2,670 removed from “Other noncurrent liabilities.” The repurchase was primarily funded with proceeds from the April preferreds.

**Mobility II Redeemable Noncontrolling Interests** In June 2023, we issued two million Series B Cumulative Perpetual Preferred Membership Interests in Mobility II LLC (Mobility noncontrolling interests), which pay cash distributions of 6.8% per annum, subject to declaration. So long as the distributions are declared and paid, the terms of the Mobility noncontrolling

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) - Continued**

Dollars in millions except per share amounts

interests will not impose any limitations on cash movements between affiliates, or our ability to declare a dividend on or repurchase AT&T shares.

A holder of the Mobility noncontrolling interests may put the interests to Mobility II on or after the earliest of certain events or each June 15 and December 15, beginning on June 15, 2028. Mobility II may redeem the interests on each March 15 and September 15, beginning on March 15, 2028. The price at which a put option or a redemption option can be exercised is the sum of (a) \$1,000 per Mobility noncontrolling interest plus (b) any accrued and unpaid distributions. The redemption price must be paid in cash.

The Mobility noncontrolling interests are required to be initially recorded at fair value less issuance costs and will accrete to redemption value of \$2,000 through "Net Income Attributable to Noncontrolling Interest." The Mobility noncontrolling interests are considered Level 3 under the Fair Value Measurement and Disclosures framework (see Note 7) and included in "Redeemable Noncontrolling Interest" on the consolidated balance sheets.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

Dollars in millions except per share amounts

**OVERVIEW**

AT&T Inc. is referred to as “we,” “AT&T” or the “Company” throughout this document. AT&T products and services are provided or offered by subsidiaries and affiliates of AT&T Inc. under the AT&T brand and not by AT&T Inc., and the names of the particular subsidiaries and affiliates providing the services generally have been omitted. AT&T is a holding company whose subsidiaries and affiliates operate worldwide in the telecommunications and technology industries. Unless otherwise noted, this discussion refers only to our continuing operations and does not include discussion of balances or activity of WarnerMedia, Vrio, Xandr and Playdemic Ltd., which were part of discontinued operations. You should read this discussion in conjunction with the consolidated financial statements and accompanying notes (Notes).

We have two reportable segments: Communications and Latin America. Our segment results presented in Note 4 and discussed below follow our internal management reporting. Percentage increases and decreases that are not considered meaningful are denoted with a dash.

	Third Quarter			Nine-Month Period		
	2023	2022	Percent Change	2023	2022	Percent Change
<b>Operating Revenues</b>						
Communications	\$ 29,244	\$ 29,131	0.4 %	\$ 87,241	\$ 86,702	0.6 %
Latin America - Mexico	992	785	26.4	2,842	2,283	24.5
Corporate and Other:						
Corporate	114	127	(10.2)	323	413	(21.8)
<b>AT&amp;T Operating Revenues</b>	<b>\$ 30,350</b>	<b>\$ 30,043</b>	<b>1.0 %</b>	<b>\$ 90,406</b>	<b>\$ 89,398</b>	<b>1.1 %</b>
<b>Operating Income</b>						
Communications	\$ 7,273	\$ 6,989	4.1 %	\$ 21,193	\$ 20,159	5.1 %
Latin America - Mexico	(29)	(63)	54.0	(98)	(247)	60.3
<b>Segment Operating Income</b>	<b>7,244</b>	<b>6,926</b>	<b>4.6</b>	<b>21,095</b>	<b>19,912</b>	<b>5.9</b>
Corporate	(725)	(710)	(2.1)	(2,206)	(2,044)	(7.9)
Certain significant items	(737)	(204)	—	(699)	(1,363)	48.7
<b>AT&amp;T Operating Income</b>	<b>\$ 5,782</b>	<b>\$ 6,012</b>	<b>(3.8)%</b>	<b>\$ 18,190</b>	<b>\$ 16,505</b>	<b>10.2 %</b>

The *Communications segment* provides services to businesses and consumers located in the U.S. and businesses globally. Our business strategies reflect bundled product offerings that cut across product lines and utilize shared assets. This segment contains the following business units:

- **Mobility** provides nationwide wireless service and equipment.
- **Business Wireline** provides advanced ethernet-based fiber services, IP Voice and managed professional services, as well as traditional voice and data services and related equipment to business customers.
- **Consumer Wireline** provides broadband services, including fiber connections that provide our multi-gig services to residential customers in select locations. Consumer Wireline also provides legacy telephony voice communication services.

The *Latin America segment* provides wireless services and equipment in Mexico.

Effective for the first quarter of 2023, we stopped recording prior service credits to our individual business units or the corresponding charge to Corporate and Other, and segment operating expenses were recast to remove prior service credits from our historical reporting. Prior service credits are, and will continue to be, recorded as other income in our consolidated income statement in accordance with U.S. generally accepted accounting principles. This recast increased Communications segment operations and support expenses by approximately \$2,400 for full-year 2022. Correspondingly, this recast lowered administrative expenses within Corporate and Other, with no change on a consolidated basis.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations- Continued**

Dollars in millions except per share amounts

**RESULTS OF OPERATIONS**

**Consolidated Results** Our financial results from continuing operations are summarized in the discussions that follow. Additional analysis is discussed in our "Segment Results" section.

	Third Quarter			Nine-Month Period		
	2023	2022	Percent Change	2023	2022	Percent Change
Operating Revenues						
Service	\$ 25,112	\$ 24,731	1.5 %	\$ 74,579	\$ 72,998	2.2 %
Equipment	5,238	5,312	(1.4)	15,827	16,400	(3.5)
Total Operating Revenues	30,350	30,043	1.0	90,406	89,398	1.1
Operating Expenses						
Operations and support	19,863	19,517	1.8	58,205	59,467	(2.1)
Depreciation and amortization	4,705	4,514	4.2	14,011	13,426	4.4
Total Operating Expenses	24,568	24,031	2.2	72,216	72,893	(0.9)
Operating Income	5,782	6,012	(3.8)	18,190	16,505	10.2
Interest expense	1,662	1,420	17.0	4,978	4,548	9.5
Equity in net income of affiliates	420	392	7.1	1,338	1,417	(5.6)
Other income (expense) — net	440	2,270	(80.6)	2,362	6,729	(64.9)
Income from Continuing Operations Before Income Taxes	4,980	7,254	(31.3)	16,912	20,103	(15.9)
Income from Continuing Operations	\$ 3,826	\$ 6,346	(39.7)%	\$ 13,041	\$ 16,246	(19.7)%

**Operating revenues** increased in the third quarter and for the first nine months of 2023, reflecting growth in Mobility and Consumer Wireline revenues, partially offset by continued declines in Business Wireline revenues. Revenue increases also reflect favorable impacts of foreign exchange rates in Mexico.

**Operations and support expenses** increased in the third quarter and decreased for the first nine months of 2023. The increase for the third quarter reflects higher severance and restructuring charges and continued inflationary cost increases, partially offset by our continued transformation efforts. Operating expense increases also include increased network expense, unfavorable impact of foreign exchange rates, and higher amortization of deferred customer acquisition costs, partially offset by lower Mobility equipment and associated selling costs from lower wireless sales volumes and lower personnel costs.

Expense decreases for the first nine months reflect lower Mobility equipment and associated selling costs, lower personnel costs and higher returns on benefit-related assets, partially offset by higher amortization of deferred customer acquisition costs. The decrease was also driven by the absence of first-quarter 2022 3G network shutdown costs and higher noncash impairment and restructuring charges in 2022, partially offset by higher network and bad debt expenses in 2023.

**Depreciation and amortization** expense increased in the third quarter and for the first nine months of 2023.

*Depreciation* expense increased \$175, or 3.9%, in the third quarter and \$551, or 4.1%, for the first nine months of 2023 primarily due to ongoing capital spending for strategic initiatives such as fiber and network upgrades.

*Amortization* expense increased \$16, or 45.7%, in the third quarter and \$34, or 32.4%, for the first nine months of 2023 primarily due to the amortization of wireless licenses in Mexico.

**Operating income** decreased in the third quarter and increased for the first nine months of 2023. Our operating income margin in the third quarter decreased from 20.0% in 2022 to 19.1% in 2023, reflecting higher severance and restructuring charges, and for the first nine months increased from 18.5% in 2022 to 20.1% in 2023, reflecting lower equipment revenues which have lower margins as well as cost savings from our continued transformation efforts.



**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations- Continued**

Dollars in millions except per share amounts

**Interest expense** increased in the third quarter and for the first nine months of 2023, primarily due to lower capitalized interest associated with spectrum acquisitions and higher interest rates. Interest expense for the first nine months of 2023 also includes the reclassification of Mobility preferred interests distributions, which were repurchased on April 5, 2023 (see Note 12). Mobility preferred interest distributions were recorded as noncontrolling interest in 2022.

Late in the third quarter of 2023, we received the majority of our C-band licenses from the Federal Communications Commission (FCC) auction in 2021, and we have ceased capitalization of interest for licenses that have been placed into service.

**Equity in net income of affiliates** increased in the third quarter and decreased for the first nine months of 2023, primarily due to the performance of our investment in DIRECTV (see Note 10). The decrease for the first nine months was partially offset by our share of a gain on a sale-leaseback transaction by DIRECTV of approximately \$100 in the first quarter of 2023.

**Other income (expense) – net** decreased in the third quarter and for the first nine months of 2023. The decreases were primarily driven by actuarial remeasurement of pension plan assets and obligations, with net actuarial and settlement gains of \$71 in the third quarter and \$145 for the first nine months of 2023, compared to gains of \$1,440 in the third quarter and \$3,838 for the first nine months of 2022 (see Note 6). Also contributing to the decrease was a \$450 impairment of an equity investment in a Latin America satellite business and lower pension and postretirement benefit credits in 2023, which were primarily driven by higher interest costs from discount rate increases (see Note 6). Partially offsetting the decreases were higher returns on other benefit-related investments for the first nine months.

**Income tax expense** increased in the third quarter and for the first nine months of 2023. The increases were primarily driven by lower expense in 2022 resulting from one-time benefits due to a tax election that generated incremental tax benefit on the sale of Vrio and audit settlements, partially offset by lower income before income tax in 2023.

Our effective tax rate was 23.2% in the third quarter of 2023 and 22.9% for the first nine months of 2023, versus 12.5% and 19.2% in the comparable periods in the prior year. The effective tax rates in 2022 were lower primarily due to the previously mentioned third-quarter 2022 tax benefits.

COMMUNICATIONS SEGMENT	Third Quarter			Nine-Month Period		
	2023	2022	Percent Change	2023	2022	Percent Change
<b>Segment Operating Revenues</b>						
Mobility	\$ 20,692	\$ 20,278	2.0 %	\$ 61,589	\$ 60,279	2.2 %
Business Wireline	5,221	5,668	(7.9)	15,831	16,903	(6.3)
Consumer Wireline	3,331	3,185	4.6	9,821	9,520	3.2
Total Segment Operating Revenues	\$ 29,244	\$ 29,131	0.4 %	\$ 87,241	\$ 86,702	0.6 %
<b>Segment Operating Income</b>						
Mobility	\$ 6,763	\$ 6,226	8.6 %	\$ 19,647	\$ 17,963	9.4 %
Business Wireline	350	621	(43.6)	1,124	1,750	(35.8)
Consumer Wireline	160	142	12.7	422	446	(5.4)
Total Segment Operating Income	\$ 7,273	\$ 6,989	4.1 %	\$ 21,193	\$ 20,159	5.1 %

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations- Continued**

Dollars in millions except per share amounts

**Selected Subscribers and Connections**

(000s)	September 30,	
	2023	2022
Mobility Subscribers	235,585	210,678
Total domestic broadband connections	15,296	15,452
Network access lines in service	4,421	5,466
VoIP connections	2,649	3,022

**Operating revenues** increased in the third quarter and for the first nine months of 2023, driven by increases in our Mobility and Consumer Wireline business units, partially offset by decreases in our Business Wireline business unit. The increases are primarily driven by wireless service revenue growth and gains in broadband service. Business Wireline continues to reflect lower demand for legacy services and product simplification.

**Operating income** increased in the third quarter and for the first nine months of 2023, reflecting increases in our Mobility and Consumer Wireline business units, offset by lower operating income from our Business Wireline business unit in the third quarter. Operating income for the first nine months reflects an increase in our Mobility business unit, offset by lower operating income from our Business Wireline and Consumer Wireline business units. Our Communications segment operating income margin in the third quarter increased from 24.0% in 2022 to 24.9% in 2023 and for the first nine months increased from 23.3% in 2022 to 24.3% in 2023.

**Communications Business Unit Discussion**

**Mobility Results**

	Third Quarter			Nine-Month Period		
	2023	2022	Percent Change	2023	2022	Percent Change
Operating revenues						
Service	\$ 15,908	\$ 15,337	3.7 %	\$ 47,136	\$ 45,065	4.6 %
Equipment	4,784	4,941	(3.2)	14,453	15,214	(5.0)
<b>Total Operating Revenues</b>	<b>20,692</b>	<b>20,278</b>	<b>2.0</b>	<b>61,589</b>	<b>60,279</b>	<b>2.2</b>
Operating expenses						
Operations and support	11,795	12,010	(1.8)	35,587	36,198	(1.7)
Depreciation and amortization	2,134	2,042	4.5	6,355	6,118	3.9
<b>Total Operating Expenses</b>	<b>13,929</b>	<b>14,052</b>	<b>(0.9)</b>	<b>41,942</b>	<b>42,316</b>	<b>(0.9)</b>
<b>Operating Income</b>	<b>\$ 6,763</b>	<b>\$ 6,226</b>	<b>8.6 %</b>	<b>\$ 19,647</b>	<b>\$ 17,963</b>	<b>9.4 %</b>

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations- Continued**

Dollars in millions except per share amounts

The following tables highlight other key measures of performance for Mobility:

**Subscribers**

(in 000s)	September 30,		Percent Change
	2023	2022	
Postpaid	86,365	83,614	3.3 %
Postpaid phone	70,757	68,969	2.6
Prepaid	19,391	19,215	0.9
Reseller	7,101	5,854	21.3
Connected devices <sup>1</sup>	122,728	101,995	20.3
<b>Total Mobility Subscribers<sup>2</sup></b>	<b>235,585</b>	<b>210,678</b>	<b>11.8 %</b>

<sup>1</sup> Includes data-centric devices such as session-based tablets, monitoring devices and primarily wholesale automobile systems.

<sup>2</sup> Wireless subscribers at September 30, 2023 includes an increase of 295 subscribers and connections (206 postpaid, including 74 phone, and 89 connected devices) resulting from our 3G network shutdown.

**Mobility Net Additions**

(in 000s)	Third Quarter			Nine-Month Period		
	2023	2022	Percent Change	2023	2022	Percent Change
Postpaid Phone Net Additions	468	708	(33.9) %	1,218	2,212	(44.9) %
Total Phone Net Additions	494	816	(39.5)	1,407	2,629	(46.5)
Postpaid <sup>2</sup>	550	964	(42.9)	1,556	2,987	(47.9)
Prepaid	56	141	(60.3)	263	488	(46.1)
Reseller	401	308	30.2	941	312	—
Connected devices <sup>3</sup>	5,547	5,716	(3.0)	15,133	15,476	(2.2)
<b>Mobility Net Subscriber Additions<sup>1</sup></b>	<b>6,554</b>	<b>7,129</b>	<b>(8.1) %</b>	<b>17,893</b>	<b>19,263</b>	<b>(7.1) %</b>
Postpaid Churn <sup>4</sup>	0.95 %	1.01 %	(6)BP	0.97 %	0.96 %	1 BP
Postpaid Phone-Only Churn <sup>4</sup>	0.79 %	0.84 %	(5)BP	0.80 %	0.79 %	1 BP

<sup>1</sup> Excludes migrations and acquisition-related activities during the period.

<sup>2</sup> In addition to postpaid phones, includes tablets and wearables and other. Tablet net adds (losses) were (36) and 33 for the quarters ended September 30, 2023 and 2022 and (85) and 118 for the first nine months of September 30, 2023 and 2022. Wearables and other net adds were 118 and 223 for the quarters ended September 30, 2023 and 2022 and 423 and 657 for the first nine months ended September 30, 2023 and 2022.

<sup>3</sup> Includes data-centric devices such as session-based tablets, monitoring devices and primarily wholesale automobile systems. Excludes postpaid tablets and other postpaid data devices. Wholesale connected car net adds were approximately 2,800 and 2,600 for the quarters ended September 30, 2023 and 2022 and 8,400 and 7,400 for the first nine months ended September 30, 2023 and 2022.

<sup>4</sup> Calculated by dividing the aggregate number of wireless subscribers who canceled service during a month by the total number of wireless subscribers at the beginning of that month. The churn rate for the period is equal to the average of the churn rate for each month of that period.

**Service** revenue increased in the third quarter and for the first nine months of 2023. The increases are largely due to growth from subscriber gains and postpaid phone average revenue per subscriber (ARPU) growth.

*ARPU*

ARPU increased in the third quarter and for the first nine months of 2023. ARPU during 2023 reflects pricing actions, improved international roaming and customers shifting to higher priced unlimited plans, partially offset by the impact of higher promotional discount amortization (see Note 5).

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations- Continued**

Dollars in millions except per share amounts

*Churn*

The effective management of subscriber churn is critical to our ability to maximize revenue growth and to maintain and improve margins. Postpaid churn and postpaid phone-only churn were lower in the third quarter and slightly higher for the first nine months of 2023.

**Equipment** revenue decreased in the third quarter and for the first nine months of 2023, primarily driven by a lower volume of devices sold.

**Operations and support** expenses decreased in the third quarter and for the first nine months of 2023 largely due to lower equipment costs and associated selling costs driven by lower device sales. These decreases were offset by increased network and customer support expenses and higher amortization of deferred customer acquisition costs. Expense decrease for the first nine months was also driven by the absence of first-quarter 2022 3G network shutdown costs, partially offset by higher marketing and bad debt expenses.

**Depreciation** expense increased in the third quarter and for the first nine months of 2023, primarily due to ongoing capital spending for network upgrades and expansion.

**Operating income** increased in the third quarter and for the first nine months of 2023. Our Mobility operating income margin in the third quarter increased from 30.7% in 2022 to 32.7% in 2023 and for the first nine months increased from 29.8% in 2022 to 31.9% in 2023. Our Mobility EBITDA margin in the third quarter increased from 40.8% in 2022 to 43.0% in 2023 and for the nine months increased from 39.9% in 2022 to 42.2% in 2023. EBITDA is defined as operating income excluding depreciation and amortization.

**Business Wireline Results**

	Third Quarter			Nine-Month Period		
	2023	2022	Percent Change	2023	2022	Percent Change
Operating revenues						
Service	\$ 5,087	\$ 5,524	(7.9)%	\$ 15,401	\$ 16,418	(6.2)%
Equipment	134	144	(6.9)	430	485	(11.3)
<b>Total Operating Revenues</b>	<b>5,221</b>	<b>5,668</b>	<b>(7.9)</b>	<b>15,831</b>	<b>16,903</b>	<b>(6.3)</b>
Operating expenses						
Operations and support	3,526	3,705	(4.8)	10,699	11,199	(4.5)
Depreciation and amortization	1,345	1,342	0.2	4,008	3,954	1.4
<b>Total Operating Expenses</b>	<b>4,871</b>	<b>5,047</b>	<b>(3.5)</b>	<b>14,707</b>	<b>15,153</b>	<b>(2.9)</b>
<b>Operating Income</b>	<b>\$ 350</b>	<b>\$ 621</b>	<b>(43.6)%</b>	<b>\$ 1,124</b>	<b>\$ 1,750</b>	<b>(35.8)%</b>

**Service** revenues decreased in the third quarter and for the first nine months of 2023, driven by lower demand for legacy voice, data and network services along with product simplification, partially offset by growth in connectivity services. We expect these trends to continue.

**Equipment** revenues decreased in the third quarter and for the first nine months of 2023, driven by declines in legacy and non-core services, which we expect to continue.

**Operations and support** expenses decreased in the third quarter and for the first nine months of 2023, primarily due to our continued efforts to drive efficiencies in our network operations through automation, reductions in customer support expenses through digitization and proactive rationalization of low profit margin products. Expense declines were also driven by lower personnel costs associated with ongoing transformation initiatives, lower network access, customer support and marketing expenses. The decrease for the first nine months also included approximately \$75 of benefit related to settlement of a dispute in the second quarter of 2023, partially offset by favorable compensation true-ups in the first quarter of 2022. As part of our

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations- Continued**

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transformation activities, we expect operations and support expense improvements through the remainder of 2023, as we further right size our operations in alignment with the strategic direction of the business.

**Depreciation** expense increased in the third quarter and for the first nine months of 2023, primarily due to ongoing capital investment for strategic initiatives such as fiber.

**Operating income** decreased in the third quarter and for the first nine months of 2023. Our Business Wireline operating income margin in the third quarter decreased from 11.0% in 2022 to 6.7% in 2023 and for the first nine months decreased from 10.4% in 2022 to 7.1% in 2023. Our Business Wireline EBITDA margin in the third quarter decreased from 34.6% in 2022 to 32.5% in 2023 and for the first nine months decreased from 33.7% in 2022 to 32.4% in 2023.

**Consumer Wireline Results**

	Third Quarter			Nine-Month Period		
	2023	2022	Percent Change	2023	2022	Percent Change
Operating revenues						
Broadband	\$ 2,667	\$ 2,429	9.8 %	\$ 7,755	\$ 7,177	8.1 %
Legacy voice and data services	368	427	(13.8)	1,147	1,332	(13.9)
Other service and equipment	296	329	(10.0)	919	1,011	(9.1)
<b>Total Operating Revenues</b>	<b>3,331</b>	<b>3,185</b>	<b>4.6</b>	<b>9,821</b>	<b>9,520</b>	<b>3.2</b>
Operating expenses						
Operations and support	2,300	2,243	2.5	6,810	6,723	1.3
Depreciation and amortization	871	800	8.9	2,589	2,351	10.1
<b>Total Operating Expenses</b>	<b>3,171</b>	<b>3,043</b>	<b>4.2</b>	<b>9,399</b>	<b>9,074</b>	<b>3.6</b>
<b>Operating Income</b>	<b>\$ 160</b>	<b>\$ 142</b>	<b>12.7 %</b>	<b>\$ 422</b>	<b>\$ 446</b>	<b>(5.4)%</b>

The following tables highlight other key measures of performance for Consumer Wireline:

**Connections**

(in 000s)	September 30,		Percent Change
	2023	2022	
<b>Broadband Connections</b>			
Total Broadband and DSL Connections	13,887	14,055	(1.2)%
Broadband <sup>1</sup>	13,710	13,796	(0.6)
Fiber Broadband Connections	8,034	6,935	15.8
<b>Voice Connections</b>			
Retail Consumer Switched Access Lines	1,737	2,123	(18.2)
Consumer VoIP Connections	2,035	2,409	(15.5)
<b>Total Retail Consumer Voice Connections</b>	<b>3,772</b>	<b>4,532</b>	<b>(16.8)%</b>

<sup>1</sup> Includes AT&T Internet Air.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations- Continued**

Dollars in millions except per share amounts

**Broadband Net Additions**

(in 000s)	Third Quarter			Nine-Month Period		
	2023	2022	Percent Change	2023	2022	Percent Change
Total Broadband and DSL Net Additions	(8)	(50)	84.0 %	(104)	(105)	1.0 %
Broadband Net Additions <sup>1</sup>	15	(29)	—	(43)	(49)	12.2
Fiber Broadband Net Additions	296	338	(12.4)%	819	943	(13.1)%

<sup>1</sup> Includes AT&T Internet Air.

**Broadband** revenues increased in the third quarter and for the first nine months of 2023, driven by an increase in fiber customers, which we expect to continue as we invest further in building our fiber footprint, and higher ARPU due to prior-year promotional pricing, partially offset by declines in copper-based broadband services.

**Legacy voice and data service** revenues decreased in the third quarter and for the first nine months of 2023, reflecting the continued decline in the number of customers.

**Other service and equipment** revenues decreased in the third quarter and for the first nine months of 2023, reflecting the continued decline in the number of VoIP customers.

**Operations and support** expenses increased in the third quarter and for the first nine months of 2023. Expense increases were primarily due to higher network-related costs as our fiber build scales, partially offset by lower customer support costs. The increase for the first nine months was also partially offset by lower Max licensing fees in the first half of 2023, approximately \$35 of benefit from a vendor dispute resolution in the second quarter of 2023 and favorable compensation true-ups in the first quarter of 2022.

**Depreciation** expense increased in the third quarter and for the first nine months of 2023, primarily due to ongoing capital spending for strategic initiatives such as fiber and network upgrades and expansion.

**Operating income** increased in the third quarter and decreased for the first nine months of 2023. Our Consumer Wireline operating income margin in the third quarter increased from 4.5% in 2022 to 4.8% in 2023 and for the first nine months decreased from 4.7% in 2022 to 4.3% in 2023. Our Consumer Wireline EBITDA margin in the third quarter increased from 29.6% in 2022 to 31.0% in 2023 and for the first nine months increased from 29.4% in 2022 to 30.7% in 2023.

**LATIN AMERICA SEGMENT**

	Third Quarter			Nine-Month Period		
	2023	2022	Percent Change	2023	2022	Percent Change
Segment Operating Revenues						
Service	\$ 672	\$ 559	20.2 %	\$ 1,898	\$ 1,583	19.9 %
Equipment	320	226	41.6	944	700	34.9
Total Segment Operating Revenues	992	785	26.4	2,842	2,283	24.5
Segment Operating Expenses						
Operations and support	837	684	22.4	2,396	2,036	17.7
Depreciation and amortization	184	164	12.2	544	494	10.1
Total Segment Operating Expenses	1,021	848	20.4	2,940	2,530	16.2
Operating Income (Loss)	\$ (29)	\$ (63)	54.0 %	\$ (98)	\$ (247)	60.3 %

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations- Continued**

Dollars in millions except per share amounts

The following tables highlight other key measures of performance for Mexico:

**Subscribers**

(in 000s)	September 30, 2023	2022	Percent Change
Mexico Wireless Subscribers			
Postpaid	5,085	4,854	4.8 %
Prepaid	16,213	15,689	3.3
Reseller	456	455	0.2
<b>Total Mexico Wireless Subscribers</b>	<b>21,754</b>	<b>20,998</b>	<b>3.6 %</b>

**Mexico Wireless Net Additions**

(in 000s)	Third Quarter			Nine-Month Period		
	2023	2022	Percent Change	2023	2022	Percent Change
Mexico Wireless Net Additions						
Postpaid	55	19	— %	160	47	— %
Prepaid	17	267	(93.6)	9	632	(98.6)
Reseller	(7)	12	—	(18)	(43)	58.1
<b>Total Mexico Wireless Net Additions</b>	<b>65</b>	<b>298</b>	<b>(78.2)%</b>	<b>151</b>	<b>636</b>	<b>(76.3)%</b>

**Service** revenues increased in the third quarter and for the first nine months of 2023 reflecting favorable foreign exchange impacts and growth in subscribers. The increase for the first nine months of 2023 also reflects higher wholesale revenues.

**Equipment** revenues increased in the third quarter and for the first nine months of 2023 driven by favorable foreign exchange impacts and higher equipment sales.

**Operations and support** expenses increased in the third quarter and for the first nine months of 2023 driven by unfavorable impact of foreign exchange and increased equipment costs resulting from higher sales. Approximately 5% of Mexico expenses are U.S. dollar based, with the remainder in the local currency.

**Depreciation and amortization** expense increased in the third quarter and for the first nine months of 2023, driven by unfavorable impact of foreign exchange partially offset by lower in-service assets.

**Operating income** improved in the third quarter and for the first nine months of 2023. Our Mexico operating income margin in the third quarter increased from (8.0)% in 2022 to (2.9)% in 2023 and for the first nine months increased from (10.8)% in 2022 to (3.4)% in 2023. Our Mexico EBITDA margin in the third quarter increased from 12.9% in 2022 to 15.6% in 2023 and for the first nine months increased from 10.8% in 2022 to 15.7% in 2023.

**OTHER BUSINESS MATTERS**

**Gigapower, LLC** On May 11, 2023, we closed the transaction with BlackRock, through a fund managed by its Diversified Infrastructure business, related to Gigapower, LLC (Gigapower). The joint venture will provide a fiber network to Internet service providers and other businesses across the U.S. that serve customers outside of our traditional wireline service area. We have agreed to contribute incremental funding of up to approximately \$700, which will be funded as the network is constructed. We deconsolidated Gigapower's operations in the second quarter of 2023.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations- Continued**

Dollars in millions except per share amounts

**COMPETITIVE AND REGULATORY ENVIRONMENT**

**Overview** AT&T subsidiaries operating within the United States are subject to federal and state regulatory authorities. AT&T subsidiaries operating outside the United States are subject to the jurisdiction of national and supranational regulatory authorities in the markets where service is provided.

In the Telecommunications Act of 1996 (Telecom Act), Congress established a national policy framework intended to bring the benefits of competition and investment in advanced telecommunications facilities and services to all Americans by opening all telecommunications markets to competition and reducing or eliminating regulatory burdens that harm consumer welfare. Nonetheless, over the ensuing two decades, the FCC and some state regulatory commissions have maintained or expanded certain regulatory requirements that were imposed decades ago on our traditional wireline subsidiaries when they operated as legal monopolies. More recently, the FCC has pursued a more deregulatory agenda, eliminating a variety of antiquated and unnecessary regulations and streamlining its processes in a number of areas. We continue to support regulatory and legislative measures and efforts, at both the state and federal levels, to reduce inappropriate regulatory burdens that inhibit our ability to compete effectively and offer needed services to our customers, including initiatives to transition services from traditional networks to all IP-based networks. At the same time, we also seek to ensure that legacy regulations are not further extended to broadband or wireless services, which are subject to vigorous competition.

**Communications Segment**

*Internet* The FCC currently classifies fixed and mobile consumer broadband services as information services, subject to light-touch regulation. The D.C. Circuit upheld the FCC's current classification, although it remanded three discrete issues to the FCC for further consideration. These issues related to the effect of the FCC's decision to classify broadband services as information services on public safety, the regulation of pole attachments, and universal service support for low-income consumers through the Lifeline program. Because no party sought Supreme Court review of the D.C. Circuit's decision to uphold the FCC's classification of broadband as an information service, that decision is final.

In October 2020, the FCC adopted an order addressing the three issues remanded by the D.C. Circuit for further consideration. After considering those issues, the FCC concluded they provided no grounds to depart from its determination that fixed and mobile consumer broadband services should be classified as information services. An appeal of the FCC's remand decision is pending.

On September 28, 2023, the FCC released a draft Notice of Proposed Rulemaking (NPRM) that was adopted at the FCC's open meeting on October 19, 2023. The NPRM proposes to reclassify broadband internet access service as a telecommunications service under Title II of the Communications Act of 1934 and reestablish conduct rules for internet service providers.

In the interim, some states have adopted legislation or issued executive orders, including California, that would reimpose net neutrality rules similar to those repealed by the FCC. The California statute is now in effect, and challenges regarding other states' net neutrality laws are pending. It is unclear whether additional states may seek to impose net neutrality requirements now that the FCC has announced its intent to reimpose net neutrality rules and whether existing state net neutrality laws will continue to apply if the FCC does so.

On November 15, 2021, President Biden signed the Infrastructure Investment and Jobs Act (IIJA) into law. The legislation appropriates \$65,000 to support broadband deployment and adoption, including \$42,500 administered by the National Telecommunications and Information Agency (NTIA) in state grants for broadband deployment projects, \$1,000 for middle mile broadband infrastructure, and \$1,500 for digital equity programs. The IIJA also appropriated \$14,200 for establishment of the Affordable Connectivity Program (ACP), an FCC-administered monthly, low-income broadband benefit program. The ACP provides qualifying customers up to thirty dollars per month (or seventy-five dollars per month for those on Tribal lands) to assist with their internet bill. These funds are in addition to or replacements for other significant pandemic-related funds designated or that could be used for broadband deployment and subscription. AT&T is a participating provider in the ACP program and is participating in deployment programs where appropriate. Absent additional funding, at present pace the ACP fund will likely exhaust in 2024.

Privacy-related legislation continues to be adopted or considered in a number of jurisdictions, including at the federal level. Legislative, regulatory and litigation actions could result in increased costs of compliance, further regulation or claims against broadband internet access service providers and others, and increased uncertainty in the value and availability of data.



**Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations- Continued**

Dollars in millions except per share amounts

*Wireless* During 2020-2021, we deployed 5G nationwide on “low band” spectrum on macro towers. Executing on the recent spectrum purchase, we announced on-going construction and continuing deployment of 5G on C-band and 3.45 GHz spectrum in 2022 and beyond. Additional spectrum will be needed industrywide for 5G and future services. The federal government is developing a national spectrum strategy but its ability and intent to make sufficient spectrum available to the industry in needed timeframes remains uncertain.

**LIQUIDITY AND CAPITAL RESOURCES**

Continuing operations for nine months ended September 30,	2023	2022
Cash provided by operating activities	\$ 26,936	\$ 25,464
Cash used in investing activities	(13,786)	(23,011)
Cash used in financing activities	(9,284)	(54,403)

  

	September 30, 2023	December 31, 2022
Cash and cash equivalents	\$ 7,540	\$ 3,701
Total debt	138,003	135,890

We had \$7,540 in cash and cash equivalents available at September 30, 2023, increasing \$3,839 since December 31, 2022. Cash and cash equivalents included cash of \$1,423 and money market funds and other cash equivalents of \$6,117. Approximately \$1,297 of our cash and cash equivalents were held by our foreign entities in accounts predominantly outside of the U.S. and may be subject to restrictions on repatriation.

For the first nine months of 2023, cash inflows were primarily provided by cash receipts from operations, including cash from our sale and transfer of our receivables to third parties, issuance of commercial paper, long-term debt and cumulative preferred interests in subsidiaries and distributions from DIRECTV. These inflows exceeded cash used to meet the needs of the business, including, but not limited to, payment of operating expenses, funding capital expenditures and vendor financing payments, repayment of short-term borrowings and long-term debt, repurchase of the Series A Cumulative Perpetual Preferred Membership Interests in AT&T Mobility II LLC (Mobility preferred interests) and dividend payments to stockholders. We maintain availability under our credit facilities and our commercial paper program to meet our short-term liquidity requirements.

**Cash Provided by Operating Activities from Continuing Operations**

During the first nine months of 2023, cash provided by operating activities was \$26,936, compared to \$25,464 for the first nine months of 2022, reflecting operational growth and a focus to lower working capital programs, which resulted in lower device payments partially offset by lower receivable sales, net of remittances (see Note 8).

We actively manage the timing of our supplier payments for operating items to optimize the use of our cash. Among other things, we seek to make payments on 90-day or greater terms, while providing the suppliers with access to bank facilities that permit earlier payments at their cost (referred to as supplier financing program). In addition, for payments to suppliers of handset inventory, as part of our working capital initiatives, we have arrangements that allow us to extend the stated payment terms by up to 90 days at an additional cost to us (referred to as direct supplier financing). The net impact of direct supplier financing was to decrease cash from operating activities \$3,054 and \$1,653 for the nine months ended September 30, 2023 and 2022, respectively. All direct supplier financing payments are due within one year. (See Note 11)

**Cash Used in or Provided by Investing Activities from Continuing Operations**

For the first nine months of 2023, cash used in investing activities totaled \$13,786 and consisted primarily of \$13,252 (including interest during construction) for capital expenditures. During the first nine months of 2023, we received a return of investment of \$1,447 from DIRECTV representing distributions in excess of cumulative equity in earnings from DIRECTV (see Note 10). We paid \$297 of spectrum relocation and clearing costs during the first nine months of 2023 and \$1,923 in

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations- Continued**

Dollars in millions except per share amounts

October 2023, respectively, which we report as "Acquisitions, net of cash acquired" on our consolidated statements of cash flows.

For capital improvements, we have negotiated favorable vendor payment terms of 120 days or more (referred to as vendor financing) with some of our vendors, which are excluded from capital expenditures and reported as financing activities. For the first nine months of 2023, vendor financing payments were \$4,736, compared to \$4,237 for the first nine months of 2022. Capital expenditures for the first nine months of 2023 were \$13,252, and when including \$4,736 cash paid for vendor financing, capital investment was \$17,988 (\$1,646 lower than the prior-year comparable period).

The vast majority of our capital expenditures are spent on our networks, including product development and related support systems. During the first nine months of 2023, we placed \$2,128 of equipment in service under vendor financing arrangements (compared to \$3,916 in the prior-year comparable period). The amount of capital expenditures is influenced by demand for services and products, capacity needs and network enhancements.

**Cash Provided by or Used in Financing Activities from Continuing Operations**

For the first nine months of 2023, cash used in financing activities totaled \$9,284 and was comprised of debt issuances and repayments, issuances and repurchase of preferred interests in subsidiaries, payments of dividends and vendor financing payments.

A tabular summary of our debt activities for the nine months ended September 30, 2023 is as follows:

	First Quarter	Second Quarter	Third Quarter	Nine months ended September 30, 2023
Net commercial paper borrowings	\$ 2,341	\$ 1,284	\$ (112)	\$ 3,513
Issuance of Notes and Debentures:				
USD notes	\$ 1,747	\$ 2,730	\$ —	\$ 4,477
EUR notes	1,319	3,537	—	4,856
Other	1,050	—	—	1,050
Debt Issuances	\$ 4,116	\$ 6,267	\$ —	\$ 10,383
Repayments:				
Private financing	\$ —	\$ (750)	\$ —	\$ (750)
Repayment of other short-term borrowings	\$ —	\$ (750)	\$ —	\$ (750)
USD notes	\$ (376)	\$ (750)	\$ —	\$ (1,126)
EUR notes	(1,626)	(473)	(3,503)	(5,602)
AUD notes	—	—	(450)	(450)
2025 Term Loan	(2,500)	—	—	(2,500)
Other	(1,443)	(441)	(327)	(2,211)
Repayments of long-term debt	\$ (5,945)	\$ (1,664)	\$ (4,280)	\$ (11,889)

The weighted average interest rate of our long-term debt portfolio, including credit agreement borrowings and the impact of derivatives, was approximately 4.2% as of September 30, 2023 and 4.1% as of December 31, 2022. We had \$131,587 of total notes and debentures outstanding at September 30, 2023. This also included Euro, British pound sterling, Canadian dollar, Swiss franc, and Australian dollar denominated debt that totaled approximately \$33,340.

At September 30, 2023, we had \$11,302 of debt maturing within one year, consisting of \$4,575 of commercial paper borrowings and \$6,727 of long-term debt issuances. The weighted average interest rate on our outstanding short-term borrowings was approximately 5.9% as of September 30, 2023 and 4.8% as of December 31, 2022.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations- Continued**

Dollars in millions except per share amounts

For the first nine months of 2023, we paid \$4,736 of cash under our vendor financing program, compared to \$4,237 in the prior-year comparable period. Total vendor financing payables included in our September 30, 2023 consolidated balance sheet were \$3,336, with \$2,092 due within one year (in "Accounts payable and accrued liabilities") and the remainder predominantly due within five years (in "Other noncurrent liabilities").

At September 30, 2023, we had approximately 144 million shares remaining from our share repurchase authorizations approved by the Board of Directors in 2014.

We paid dividends on common and preferred shares of \$6,116 during the first nine months of 2023, compared with \$7,845 for the first nine months of 2022.

Dividends on common stock declared by our Board of Directors totaled \$0.8325 per share in the first nine months of 2023 and 2022. Our dividend policy considers the expectations and requirements of stockholders, capital funding requirements of AT&T and long-term growth opportunities.

In April 2023, we expanded our September 2020 sale of Telco LLC cumulative preferred interests and issued an additional \$5,250 of nonconvertible cumulative preferred interests (April preferreds). The April preferreds pay an initial preferred distribution of 6.85% annually, subject to declaration, and subject to reset on November 1, 2027, and every seven years thereafter. (See Note 12)

In April 2023, we also accepted the December 2022 put option notice from the AT&T pension trust and repurchased the remaining 213 million Mobility preferred interests for a purchase price, including accrued and unpaid distributions, of \$5,414. The Mobility preferred interests had a redemption value of \$5,320, with approximately \$2,650 removed from "Accounts payable and accrued liabilities" and \$2,670 removed from "Other noncurrent liabilities." The repurchase was primarily funded with proceeds from the April 2023 issuances of Telco LLC preferred interests. (See Note 12)

In June 2023, we issued \$2,000 of Series B Cumulative Perpetual Preferred Membership Interests in Mobility II LLC (Mobility noncontrolling interests), which pay cash distributions of 6.8% per annum, subject to declaration. The Mobility noncontrolling interests are included in "Redeemable Noncontrolling Interest" on the consolidated balance sheets. (See Note 12)

**Credit Facilities**

The following summary of our various credit and loan agreements does not purport to be complete and is qualified in its entirety by reference to each agreement filed as exhibits to our Annual Report on Form 10-K.

We use credit facilities as a tool in managing our liquidity status. We currently have one \$12,000 revolving credit agreement that terminates on November 18, 2027 (Revolving Credit Agreement). No amount was outstanding under the Revolving Credit Agreement as of September 30, 2023.

In November 2022, we entered into and drew on a \$2,500 term loan agreement due February 16, 2025 (2025 Term Loan), with Mizuho Bank, Ltd., as agent. On March 30, 2023, the 2025 Term Loan was paid off and terminated.

We also utilize other external financing sources, which include various credit arrangements supported by government agencies to support network equipment purchases as well as a commercial paper program.

Each of our credit and loan agreements contains covenants that are customary for an issuer with an investment grade senior debt credit rating as well as a net debt-to-EBITDA financial ratio covenant requiring AT&T to maintain, as of the last day of each fiscal quarter, a ratio of not more than 3.75-to-1. As of September 30, 2023, we were in compliance with the covenants for our credit facilities.

**Collateral Arrangements**

Most of our counterparty collateral arrangements require cash collateral posting by AT&T only when derivative market values exceed certain thresholds. Under these arrangements, which cover the majority of our approximate \$39,400 derivative portfolio, counterparties are still required to post collateral. During the first nine months of 2023, we received approximately \$200 of cash collateral, on a net basis. Cash postings under these arrangements vary with changes in credit ratings and netting agreements. (See Note 7)

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations- Continued**

Dollars in millions except per share amounts

**Other**

Our total capital consists of debt (long-term debt and debt maturing within one year), redeemable noncontrolling interest and stockholders' equity. Our capital structure does not include debt issued by our equity method investments. At September 30, 2023, our debt ratio was 53.5%, compared to 48.8% at September 30, 2022 and 56.1% at December 31, 2022. The debt ratio is affected by the same factors that affect total capital, and reflects our recent debt issuances, repayments and reclassifications related to redemption of noncontrolling interests.

**CRITICAL ACCOUNTING ESTIMATES**

**Asset Valuations and Impairments** As discussed in Note 1 of our 2022 Annual Report on Form 10-K, goodwill and other indefinite-lived assets are tested for impairment at least annually as of October 1, generally utilizing a quantitative approach. While an interim quantitative impairment was not warranted in the third quarter of 2023, because of possible sustained higher discount rates and declines in the value of AT&T's common stock, it is possible that the book values of one or more of our reporting units will exceed their respective fair values, which may result in the recognition of a noncash impairment of goodwill and/or indefinite-lived intangible assets in the fourth quarter of 2023 that could be material.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

At September 30, 2023, we had interest rate swaps with a notional value of \$1,750 and a fair value of \$(9).

We have fixed-to-fixed and floating-to-fixed cross-currency swaps on foreign currency-denominated debt instruments with a U.S. dollar notional value of \$37,617 to hedge our exposure to changes in foreign currency exchange rates and interest rates. These derivatives have been designated as cash flow or fair value hedges with a net fair value of \$(4,725) at September 30, 2023. We had no rate locks at September 30, 2023.

**Item 4. Controls and Procedures**

The registrant maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed by the registrant is recorded, processed, summarized, accumulated and communicated to its management, including its principal executive and principal financial officers, to allow timely decisions regarding required disclosure, and reported within the time periods specified in the SEC's rules and forms. The Chief Executive Officer and Chief Financial Officer have performed an evaluation of the effectiveness of the design and operation of the registrant's disclosure controls and procedures as of September 30, 2023. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the registrant's disclosure controls and procedures were effective as of September 30, 2023.

There have not been any changes in our internal control over financial reporting during our most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**CAUTIONARY LANGUAGE CONCERNING FORWARD-LOOKING STATEMENTS**

Information set forth in this report contains forward-looking statements that are subject to risks and uncertainties, and actual results could differ materially. Many of these factors are discussed in more detail in the “Risk Factors” section herein and in our most recent Form 10-K and Form 10-Q. We claim the protection of the safe harbor for forward-looking statements provided by the Private Securities Litigation Reform Act of 1995.

The following factors could cause our future results to differ materially from those expressed in the forward-looking statements:

- The severity, magnitude and duration of the COVID-19 pandemic and containment, mitigation and other measures taken in response, including the potential impacts of these matters on our business and operations.
- Our inability to predict the extent to which the COVID-19 pandemic and related impacts will continue to impact our business operations, financial performance and results of operations.
- Adverse economic, political and/or capital access changes or war or other hostilities in the markets served by us or in countries in which we have investments and/or operations, including inflationary pressures, the impact on customer demand and our ability and our suppliers’ ability to access financial markets at favorable rates and terms.
- Increases in our benefit plans’ costs, including increases due to adverse changes in the United States and foreign securities markets, resulting in worse-than-assumed investment returns and discount rates; adverse changes in mortality assumptions; adverse medical cost trends; and unfavorable or delayed implementation or repeal of healthcare legislation, regulations or related court decisions.
- The final outcome of FCC and other federal, state or foreign government agency proceedings (including judicial review, if any, of such proceedings) and legislative efforts involving issues that are important to our business, including, without limitation, pending Notices of Apparent Liability; the transition from legacy technologies to IP-based infrastructure, including the withdrawal of legacy TDM-based services; universal service; broadband deployment; wireless equipment siting regulations and, in particular, siting for 5G service; E911 services; rules concerning digital discrimination; competition policy; privacy; net neutrality; copyright protection; availability of new spectrum on fair and balanced terms; and wireless and satellite license awards and renewals.
- Enactment of additional state, local, federal and/or foreign regulatory and tax laws and regulations, or changes to existing standards and actions by tax agencies and judicial authorities including the resolution of disputes with any taxing jurisdictions, pertaining to our subsidiaries and foreign investments, including laws and regulations that reduce our incentive to invest in our networks, resulting in lower revenue growth and/or higher operating costs.
- U.S. and foreign laws and regulations regarding intellectual property rights protection and privacy, personal data protection and user consent, which are complex and rapidly evolving and could result in adverse impacts to our business plans, increased costs, or claims against us that may harm our reputation.
- Our ability to compete in an increasingly competitive industry and against competitors that can offer product/service offerings at lower prices due to lower cost structures and regulatory and legislative actions adverse to us, including non-regulation of comparable alternative technologies and/or government-owned or subsidized networks.
- Disruption in our supply chain for a number of reasons, including, difficulties in obtaining export licenses for certain technology, inability to secure component parts, general business disruption, workforce shortage, natural disasters, safety issues, vendor fraud, economic and political instability, including the outbreak of war or other hostilities, and public health emergencies.
- The continued development and delivery of attractive and profitable wireless, and broadband offerings and devices; the extent to which regulatory and build-out requirements apply to our offerings; our ability to match speeds offered by our competitors; and the availability, cost and/or reliability of the various technologies and/or content required to provide such offerings.
- The availability and cost and our ability to adequately fund additional wireless spectrum and network development, deployment and maintenance; and regulations and conditions relating to spectrum use, licensing, obtaining additional spectrum, technical standards and deployment and usage, including network management rules.
- Our ability to manage growth in wireless data services, including network quality and acquisition of adequate spectrum at reasonable costs and terms.
- The outcome of pending, threatened or potential litigation (which includes arbitrations), including, without limitation, patent and product safety claims by or against third parties or claims based on alleged misconduct by employees.
- The impact from major equipment or software failures on our networks or cyber incidents; the effect of security breaches related to the network or customer information; our inability to obtain handsets, equipment/software or have handsets, equipment/software serviced in a timely and cost-effective manner from suppliers; or severe weather conditions or other climate related events including flooding and hurricanes, natural disasters including earthquakes and forest fires, pandemics, energy shortages, wars or terrorist attacks.
- The issuance by the FASB or other accounting oversight bodies of new accounting standards or changes to existing standards.
- Our response to competition and regulatory, legislative and technological developments.
- The uncertainty surrounding further congressional action regarding spending and taxation, which may result in changes in government spending and affect the ability and willingness of businesses and consumers to spend in general.
- Our ability to realize or sustain the expected benefits of our business transformation initiatives, which are designed to reduce costs, streamline distribution, remove redundancies and simplify and improve processes and support functions.
- Our ability to successfully complete divestitures, as well as achieve our expectations regarding the financial impact of the completed and/or pending transactions.

Readers are cautioned that other factors discussed in this report, although not enumerated here, also could materially affect our future earnings.

**PART II – OTHER INFORMATION**

Dollars in millions except per share amounts

**Item 1A. Risk Factors**

We discuss in our Annual Report on Form 10-K for the year ended December 31, 2022 and in our Quarterly Report on Form 10-Q for the quarter ended June 30, 2023 various risks that may materially affect our business. We use this section to update this discussion to reflect material developments. For the third quarter of 2023, there were no such material developments.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

(c) A summary of our repurchases of common stock during the third quarter of 2023 is as follows:

Period	(a) Total Number of Shares (or Units) Purchased <sup>1, 2</sup>	(b) Average Price Paid Per Share (or Unit)	(c) Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs <sup>1</sup>	(d) Maximum Number (or Approximate Dollar Value) of Shares (or Units) That May Yet Be Purchased Under The Plans or Programs
July 1, 2023 - July 31, 2023	28,043	\$ 15.96	—	143,731,972
August 1, 2023 - August 31, 2023	19,566	14.86	—	143,731,972
September 1, 2023 - September 30, 2023	26,847	14.46	—	143,731,972
Total	74,456	\$ 15.13	—	

<sup>1</sup> In March 2014, our Board of Directors approved an authorization to repurchase up to 300 million shares of our common stock. The authorization has no expiration date.

<sup>2</sup> These shares were acquired through the withholding of taxes on the vesting of restricted stock and performance shares or in respect of the exercise price of options.

Item 6. Exhibits

The following exhibits are filed or incorporated by reference as a part of this report:

<u>Exhibit</u>	<u>Exhibit Description</u>
10.1	<a href="#">Administrative Plan</a>
31	Rule 13a-14(a)/15d-14(a) Certifications <a href="#">31.1 Certification of Principal Executive Officer</a> <a href="#">31.2 Certification of Principal Financial Officer</a>
32	<a href="#">Section 1350 Certifications</a>
101	The following financial statements from the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2023, formatted in Inline XBRL: (i) Consolidated Statements of Cash Flows, (ii) Consolidated Statements of Operations, (iii) Consolidated Statements of Comprehensive Income, (iv) Consolidated Balance Sheets, and (v) Notes to Consolidated Financial Statements, tagged as blocks of text and including detailed tags.
104	The cover page from the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2023, (formatted as Inline XBRL and contained in Exhibit 101).

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AT&T Inc.

October 31, 2023

/s/ Pascal Desroches  
Pascal Desroches  
Senior Executive Vice President  
and Chief Financial Officer



Administrative Plan

Effective September 26, 2023

The benefits under this Plan are offered by AT&T Inc. ("AT&T") to persons who have been identified by AT&T as executive officers of AT&T under Rule 3b-7 of the Securities Exchange Act of 1934 ("Executive Officers").

Administration of Plan. The Plan or the benefits hereunder may be modified or terminated by the Human Resources Committee in its sole discretion at any time.

Except to the extent otherwise provided herein, the Senior Executive Vice President responsible for Human Resources (or the successor to such position) shall be the Administrator of the Plan and will administer the Plan, interpret, construe and apply its provisions in accordance with its terms. The Administrator, in his or her sole discretion, may establish, adopt or revise rules, as he or she may deem necessary or advisable for the administration of the Plan, including the allocation or limitation of benefits.

The Administrator may adopt another plan or plans, not to exceed the benefits included herein, for the benefit of non Executive Officer employees or former employees of AT&T and/or its subsidiaries, as the Administrator may determine in his or her sole discretion and on such terms and conditions as the Administrator shall determine. In addition, the Administrator may provide current or former non Executive Officer employees with:

(a) an amount equal to that necessary to offset the Federal, state and local income taxes, as well as associated employment taxes, of the recipient (including taxes on tax reimbursements) resulting from the benefits in such plan or plans, other than (1) the monthly automobile allowance, and (2) personal use of aircraft; and/or

(b) social club and country club memberships as approved by the CEO or the Administrator (without the limits otherwise provided in this Plan).

The benefit under (a), above, shall also apply to Executive Officers who retired prior to 2010. The Administrator may, from time to time, revise the plan solely to increase the financial limits on benefits, not to exceed the corresponding proportional increase in the consumer price index from January 1, 2003, through the date of change.

All decisions of the Administrator shall be final and binding unless the Board of Directors or its delegate should determine otherwise.

No Employment Rights. Nothing herein shall constitute a contract of continuing employment or in any manner obligate AT&T or any Executive Officer to continue the employment relationship of, or obligate an Executive Officer to continue in the service of AT&T or any Affiliate.

Non-Transferability. No recipient of benefits under this Plan nor any other person shall have any right to sell, assign, transfer, pledge, anticipate, mortgage or otherwise encumber, transfer, hypothecate or convey any of the benefits hereunder, or any part thereof, which are, and all rights to which are, expressly declared to be unassignable and non-transferable.

Notice. Any notice required or permitted to be given to the Administrator under the Plan shall be sufficient if in writing and hand delivered, or sent by certified mail, to the principal office of AT&T, directed to the attention of the Senior Executive Vice President-Human Resources. Any notice required or permitted to be given to any other person shall be sufficient if in writing and hand delivered, or sent by certified mail, to the person at the person's last known mailing address as reflected on the records of his or her employing company. Notice shall be deemed given as of the date of delivery or, if delivery is made by mail, as of the date shown on the postmark or on the receipt for certification.

Validity. In the event any provision of this Plan is held invalid, void or unenforceable, the same shall not affect, in any respect whatsoever, the validity of any other provision of this plan.

Applicable Law. This Plan shall be governed and construed in accordance with the laws of the State of Texas to the extent not preempted by the Employee Retirement Income Security Act of 1974, as amended, and regulations thereunder ("ERISA").

Automobile. Each Executive Officer may receive the use of a four-door automobile or an automobile allowance and expenses associated with the operation of the automobile. The Administrator shall determine the amount of the allowance for each Executive Officer provided that the allowance shall not exceed \$2,000 per month.

Company Services. Each Executive Officer may receive reasonable communications and entertainment services. Such services shall only be provided by AT&T, except wireline and Internet services where AT&T service is not reasonably available.

Financial Counseling. Executive Officers may receive income tax preparation services and financial planning services from a list of designated providers not to exceed \$14,000 per year.

Estate Planning. Executive Officers may receive estate planning documentation services not to exceed \$10,000 per year. The Estate Planning limit restarts in the event of a company-initiated relocation to another state.

Annual Limits. Expenses will be charged against the annual limits for the calendar year based on the date of the invoice.

Clubs. Executive Officers may receive social club and country club memberships (along with transfer fees and assessments) as approved by the CEO or the Administrator. Executive officers, but not persons other than Executive Officers, shall be limited to transferable country club memberships and shall not receive other country club fees, including dues.

AT&T does not reimburse for any expenses incurred in connection with a membership in a club that discriminates in its membership policies based on race, creed, gender or ethnic origin. The Administrator shall report annually to the Human Resources Committee any changes in memberships for the Chief Executive Officer.

Executive Protection. Based upon the concern for the security of Executive Officers, the need to secure their optimum availability for business purposes and to permit uninterrupted communications between them, the Executive Officers are authorized to receive home security services, and, whenever feasible, to use AT&T provided aircraft in connection with business travel. The Chief Executive Officer may use such aircraft for personal travel. Other Executive

Officers may also use such aircraft for personal travel where the Chief Executive Officer, in his or her sole discretion, deems such personal use appropriate.

Except where prohibited by law, Executive Officers shall be required to reimburse the Company for the incremental cost of personal use of AT&T provided aircraft. For Executive Officers other than the Chief Executive Officer, the Chief Executive Officer may determine, in his or her sole discretion, that such reimbursement is not required.

Retirement. Upon the Retirement of an Executive Officer, he or she may receive up to an additional amount for financial consulting reasonably in connection with his/her Retirement, as follows: In any given year, for retirements occurring:

1. from January 1 through June 30 (inclusive), the amount will be \$20,000 in the calendar year of retirement;
2. from July 1 through November 30 (inclusive), the amount will be \$10,000 in the calendar year of retirement and \$10,000 in the immediately following calendar year; and
3. from December 1 through December 31 (inclusive), the amount will be \$20,000 in the year following retirement.

A Retired Executive Officer shall continue to receive the communications benefits until death and his or her survivor shall receive the communications benefit for twenty-four (24) billing cycles after the Executive Officer's death.

Executive Officers who retire:

1. on or before December 31, 2009, shall continue to receive the financial counseling and estate planning benefits until his or her death.
2. on or after January 1, 2010 shall continue to receive the financial counseling and estate planning benefits for up to 36 months following retirement or until his/her death.

After the death of an Executive Officer or Retired Executive Officer, his or her survivor shall receive the communications benefit for twenty-four (24) billing cycles after the Executive Officer or Retired Executive Officer's death and shall receive the financial counseling and estate planning benefits for the remainder of the year of death and the immediately following calendar year. In a Retired Executive Officer's final calendar year of eligibility, the Annual Limits shall be prorated on a monthly basis, based on the number of full or partial months the Retired Executive Officer worked in the calendar year of Retirement divided by twelve (12).

#### Loyalty Conditions.

This Section applies to Executive Officers who are actively employed on or after January 1, 2010.

Executive Officers acknowledge that no coverage and benefits would be provided under this Plan on and after January 1, 2010 but for the loyalty conditions and covenants set forth below, and that the conditions and covenants herein are a material inducement to AT&T's willingness to sponsor the Plan and to offer Plan coverage and benefits for the Executive Officers on or after January 1, 2010. Accordingly, as a condition of receiving coverage and any Plan benefits on or after January 1, 2010, each Executive Officer is deemed to agree that he shall not, without obtaining the written consent of AT&T in advance, participate in activities that constitute engaging in

competition with AT&T or engaging in conduct disloyal to AT&T, as those terms are defined in this Section. Further, notwithstanding any other provision of this Plan, all coverage and benefits under this Plan on and after January 1, 2010 with respect to an Executive Officer and his or her Dependents shall be subject in their entirety to the enforcement provisions below if the Executive Officer, without the Administrator's consent participates in an activity that constitutes engaging in competition with AT&T or engaging in conduct disloyal to AT&T, as defined below.

Definitions. For purposes of this Section and of the Plan generally:

an "Employer Business" shall mean AT&T, any subsidiary, or any business in which AT&T or a subsidiary or an affiliated company of AT&T has a substantial ownership or joint venture interest;

"engaging in competition with AT&T" shall mean, while employed by an Employer Business or within two (2) years after the Executive Officer's termination of employment, engaging by the Executive Officer in any business or activity in all or any portion of the same geographical market where the same or substantially similar business or activity is being carried on by an Employer Business. "Engaging in competition with AT&T" shall not include owning a nonsubstantial publicly traded interest as a shareholder in a business that competes with an Employer Business. "Engaging in competition with AT&T" shall include representing or providing consulting services to, or being an employee or director of, any person or entity that is engaged in competition with any Employer Business or that takes a position adverse to any Employer Business.

"engaging in conduct disloyal to AT&T" means, while employed by an Employer Business or within two (2) years after the Executive Officer's termination of employment, (i) soliciting for employment or hire, whether as an employee or as an independent contractor, for any business in competition with an Employer Business, any person employed by AT&T or its affiliates during the one (1) year prior to the termination of the Executive Officer's employment, whether or not acceptance of such position would constitute a breach of such person's contractual obligations to AT&T and its affiliates; (ii) soliciting, encouraging, or inducing any vendor or supplier with which the Executive Officer had business contact on behalf of any Employer Business during the two (2) years prior to the termination of the Executive Officer's employment, for any reason to terminate, discontinue, renegotiate, reduce, or otherwise cease or modify its relationship with AT&T or its affiliate; or (iii) soliciting, encouraging, or inducing any customer or active prospective customer with whom Executive Officer had business contact, whether in person or by other media, on behalf of any Employer Business during the two (2) years prior to the termination of Executive Officer's employment for any reason ("Customer"), to terminate, discontinue, renegotiate, reduce, or otherwise cease or modify its relationship with any Employer Business, or to purchase competing goods or services from a business competing with any Employer Business, or accepting or servicing business from such Customer on behalf of himself or any other business. "Engaging in conduct disloyal to AT&T" also means, disclosing Confidential Information to any third party or using Confidential Information, other than for an Employer Business, or failing to return any Confidential Information to the Employer Business following termination of employment.

"Confidential Information" shall mean all information belonging to, or otherwise relating to, an Employer Business, which is not generally known, regardless of the manner in which it is stored or conveyed to the Executive Officer, and which the Employer Business has taken reasonable measures under the circumstances to protect from unauthorized use or disclosure. Confidential Information includes trade secrets as well as other proprietary knowledge, information, know-how, and non-public intellectual property rights, including unpublished or pending patent applications and all related patent rights, formulae, processes, discoveries, improvements, ideas, conceptions,

compilations of data, and data, whether or not patentable or copyrightable and whether or not it has been conceived, originated, discovered, or developed in whole or in part by the Executive Officer. For example, Confidential Information includes, but is not limited to, information concerning the Employer Business' business plans, budgets, operations, products, strategies, marketing, sales, inventions, designs, costs, legal strategies, finances, employees, customers, prospective customers, licensees, or licensors; information received from third parties under confidential conditions; or other valuable financial, commercial, business, technical or marketing information concerning the Employer Business, or any of the products or services made, developed or sold by the Employer Business. Confidential Information does not include information that (i) was generally known to the public at the time of disclosure; (ii) was lawfully received by the Executive Officer from a third party; (iii) was known to the Executive Officer prior to receipt from the Employer Business; or (iv) was independently developed by the Executive Officer or independent third parties; in each of the foregoing circumstances, this exception applies only if such public knowledge or possession by an independent third party was without breach by the Executive Officer or any third party of any obligation of confidentiality or non-use, including but not limited to the obligations and restrictions set forth in this Plan.

**Forfeiture of Benefits.** Coverage and benefits under this Plan shall be forfeited and shall not be provided under this Plan for any period as to which the Administrator determines that, within the time period and without the written consent specified, the Executive Officer has been either engaging in competition with AT&T or engaging in conduct disloyal to AT&T.

**Equitable Relief.** The parties recognize that any Executive Officer's breach of any of the covenants in this Section will cause irreparable injury to AT&T, will represent a failure of the consideration under which AT&T (in its capacity as creator and sponsor of the Plan) agreed to provide the Executive Officer with the opportunity to receive Plan coverage and benefits, and that monetary damages would not provide AT&T with an adequate or complete remedy that would warrant AT&T's continued sponsorship of the Plan and payment of Plan benefits for all Executive Officers. Accordingly, in the event of an Executive Officer's actual or threatened breach of the covenants herein, the Administrator, in addition to all other rights and acting as a fiduciary under ERISA on behalf of all Executive Officers, shall have a fiduciary duty (in order to assure that AT&T receives fair and promised consideration for its continued Plan sponsorship and funding) to seek an injunction restraining the Executive Officer from breaching the covenants in this Section. In addition, AT&T shall pay for any Plan expenses that the Administrator incurs hereunder, and shall be entitled to recover from the Executive Officer its reasonable attorneys' fees and costs incurred in obtaining such injunctive remedies. To enforce its repayment rights with respect to an Executive Officer, the Plan shall have a first priority, equitable lien on all Plan benefits provided to or for the Executive Officer and his or her Dependents. In the event the Administrator succeeds in enforcing the terms of this Article through a written settlement with the Executive Officer or a court order granting an injunction hereunder, the Executive Officer shall be entitled to collect Plan benefits prospectively, if the Executive Officer is otherwise entitled to such benefits, net of any fees and costs assessed pursuant hereto (which fees and costs shall be paid to AT&T as a repayment on behalf of the Executive Officer), provided that the Executive Officer complies with said settlement or injunction.

**Uniform Enforcement.** In recognition of AT&T's need for nationally uniform standards for the Plan administration, it is an absolute condition in consideration of any Executive Officer's accrual or receipt of benefits under the Plan after January 1, 2010 that each and all of the following conditions apply to all Executive Officers and to any benefits that are paid or are payable under the Plan:

(1) To the maximum extent applicable ERISA shall control all issues and controversies hereunder, and the Administrator shall serve for purposes hereof as a “fiduciary” of the Plan, and as its “named fiduciary” within the meaning of ERISA.

(2) All litigation between the parties relating to this Article shall occur in federal court, which shall have exclusive jurisdiction, any such litigation shall be held in the United States District Court for the Northern District of Texas, and the only remedies available with respect to the Plan shall be those provided under ERISA to the extent it is applicable.

(3) If the Administrator determines in its sole discretion either (I) that AT&T or its affiliate that employed the Executive Officer terminated the Executive Officer’s employment for cause, or (II) that equitable relief enforcing the Executive Officer’s covenants under this Section is either not reasonably available, not ordered by a court of competent jurisdiction, or circumvented because the Executive Officer has sued in state court, or has otherwise sought remedies not available under ERISA (to the extent applicable), then in any and all of such instances the Executive Officer shall not be entitled to collect any Plan benefits, and if any Plan benefits have been paid to the Executive Officer, the Executive Officer shall immediately repay all Plan benefits to the Plan (which shall be used to pay Plan administrative expenses or Plan benefits) upon written demand from the Administrator. Furthermore, the Executive Officer shall hold AT&T and its affiliates harmless from any loss, expense, or damage that may arise from any of the conduct described in clauses (I) and (II) hereof.

**CERTIFICATION**

I, John T. Stankey, certify that:

1. I have reviewed this report on Form 10-Q of AT&T Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 31, 2023

/s/ John T. Stankey

John T. Stankey

Chief Executive Officer and  
President

**CERTIFICATION**

I, Pascal Desroches, certify that:

1. I have reviewed this report on Form 10-Q of AT&T Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 31, 2023

/s/ Pascal Desroches

Pascal Desroches

Senior Executive Vice President  
and Chief Financial Officer



**Certification of Periodic Financial Reports**

Pursuant to 18 U.S.C. Section 1350, each of the undersigned officers of AT&T Inc. (the “Company”) hereby certifies that the Company’s Quarterly Report on Form 10-Q for the three months ended September 30, 2023 (the “Report”) fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and that information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

October 31, 2023

By: /s/ John T. Stankey  
John T. Stankey  
Chief Executive Officer  
and President

October 31, 2023

By: /s/ Pascal Desroches  
Pascal Desroches  
Senior Executive Vice President  
and Chief Financial Officer

The foregoing certification is being furnished solely pursuant to 18 U.S.C. Section 1350 and is not being filed as part of the Report or as a separate disclosure document. This certification shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934 (“Exchange Act”) or otherwise subject to liability under that section. This certification shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Exchange Act except to the extent this Exhibit 32 is expressly and specifically incorporated by reference in any such filing. A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to AT&T Inc. and will be retained by AT&T Inc. and furnished to the Securities and Exchange Commission or its staff upon request.